

1 NATIONAL CAPITOL CONTRACTING

2 RPTS SHERMAN

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4 FANNIE MAE, FREDDIE MAC & HHA

5 TAXPAYER EXPOSURE IN THE HOUSING MARKETS

6 THURSDAY, JUNE 2, 2011

7 House of Representatives

8 Committee on the Budget

9 Washington D.C.

10 The Committee met, pursuant to call, at 10:30 a.m., in
11 Room 210, Cannon House Office Building, Hon. Paul Ryan,
12 [Chairman of the Committee] presiding.

13 Present: Representatives Ryan, Garrett, Campbell, Black,
14 Mulvaney, Young, Rokita, Van Hollen, Kaptur, Doggett,
15 McCollum, Pascrell, Honda, Wasserman Schultz, Castor.

16 Chairman Ryan. Welcome all to this very important
17 hearing. The purpose of today's hearing is to highlight the
18 true cost and risk posed by the government's ongoing bailout
19 of Fannie Mae and Freddie Mac. It also seeks to shed some
20 light on the hidden cost of the mortgage insurance program
21 run by Federal Housing Administration. This is obviously a
22 very complex subject, but a critically important issue. The
23 federal take-over of Fannie and Freddie is the most costly
24 taxpayer bill out in the wake of the 2008 financial crisis.

25 For years, we were told Fannie and Freddie posed no
26 liability to federal government. Through their unique status
27 cultivated through political influence, they pursued, what I
28 would call "crony capitalism." And the taxpayer is now being
29 stuck with the bill. To date, the Treasury Department has
30 provided about a \$160 billion to Fannie and Freddie, and the
31 CBO estimates that they are all end-cost for the decade will
32 be about \$370 billion. While the Treasury Department has put
33 forward a framework for reform, the Obama Administration
34 still does not account for these estimated future cost its
35 budget, even though it has lifted the cap on Fannie and
36 Freddie's line of credit. When it comes to this ongoing bail
37 out of Fannie and Freddie, taxpayers have a right to know how
38 much they are on the hook for. FHA is different than these
39 two GSEs because it is included in federal budget totals.
40 However, the current budgetary treatment of FHA under states

41 the risks and costs of FHA guarantees, which now amount to
42 nearly a fifth of all new single-family home loans. While
43 CBO adjusts the cost of Fannie and Freddie loans for market
44 risk under Federal Credit Reform Act, budget projections do
45 not incorporate market risk into the cost of FHA guarantees.
46 The housing market is still in a very fragile shape; all the
47 recent news confirms this. There are no two ways about it.

48 For the homeowners, for taxpayers and for working
49 families across this country, we need to put an end to an
50 ongoing bailout of Fannie and Freddie and advanced serious
51 permanent solutions. That starts with a full accounting of
52 their activities. We must advance plans to reform Fannie and
53 Freddie to fully account for FHA loans and to stop the
54 hemorrhage of taxpayer dollars and to limit the government's
55 dominance and distortion of housing finance.

56 I look forward to hearing from our witnesses today
57 regarding these serious problems, and I look forward to a
58 constructive debate on how we can save taxpayers from the
59 consequences of misguided housing policy and crony
60 capitalism, now and in the future.

61 We have our own experts from our side of the aisle, Mr.
62 Garrett and Mr. Campbell, what are senior members of the
63 Banking and Financial Services Committee. But before I turn
64 it over to the witnesses, I would like to recognize, Mr. Van
65 Hollen for his opening statement.

66 [The prepared statement of Chairman Paul Ryan follows:]

67 ***** COMMITTEE INSERT *****

68 Mr. Van Hollen. Well, thank you, Mr. Chairman. And let
69 me also join you in welcoming our witnesses today. As the
70 chairman said, this hearing focuses on a number of issues,
71 including the technical issue of how to best account for the
72 cost of federal support for the housing markets, both now and
73 possibly into the future. That has a very important
74 question. Whatever method we use should accurately and
75 transparently provide the best estimate of what those costs
76 are to the taxpayer.

77 But the larger question, and the one that will have a
78 much bigger impact on taxpayers and the economy are what
79 housing policies decisions we make going forward, and how
80 they will first influence the ultimate cost to taxpayers and
81 homeowners of the book of business originated before the
82 housing crisis and the financial melt-down; and two, whether
83 our housing policies decision going forward will ensure that
84 creditworthy borrowers will still have access to credit and
85 be able to achieve the American Dream of homeownership.

86 I do not know anyone who has proposed that we return to
87 a system of what amounted to first an implicit and then an
88 explicit government guarantee. The Treasury Department's
89 February white paper on housing reform calls for reducing
90 overall government support for the housing market and winding
91 down Fannie Mae and Freddie Mac. The key question is what
92 would a reformed housing market look like and what role, if

93 any, should federal government have in that. As the chairman
94 mentioned, and we all know, the housing market is in a very
95 fragile state right now.

96 One proposal that is been advanced by Congressman
97 Hensarling and six members of this committee, would very
98 quickly end any federal role in the housing market. I am
99 very concerned that those proposals, which would create fire
100 sales of GSE portfolios, would only further depress home
101 values and reduce the return to taxpayers of the current
102 portfolio at Fannie Mae, regardless of what cost accounting
103 method we use. Those concerns are shared by many others.
104 And Mr. Chairman, I ask unanimous consents just to put in the
105 records, statements from the home builders and the realtors,
106 people who are, of course, intimately involved in the housing
107 market.

108 Chairman Ryan. Without objection.

109 [The information follows:]

110 ***** COMMITTEE INSERT *****

111 Mr. Van Hollen. And there is also a bipartisan concern
112 on that score. As you mentioned, there has been other
113 legislation introduced that does not immediately wipe out any
114 federal participation, but, in fact, allows federal
115 participation to go forward in a much more responsible way.
116 That has been introduced by Congressman Campbell, Gary
117 Peters, and others that preserve a limited government role
118 and one that is designed to protect the taxpayers but also
119 allow for creditworthy borrowers to have access to the
120 market.

121 Others, like the Center for American Progress that put
122 forward their own proposals and I commend them for putting
123 something on the table. So Mr. Chairman, I thank you for
124 holding this hearing. I think the question of how we account
125 for these costs is, of course, an important one and I look
126 forward to the testimony. But the real cost and the larger
127 cost in the long run to taxpayers, homeowners and the economy
128 will be determined by the housing policy decisions that we
129 make here in the Congress. So with that, I thank you, and
130 again, thank you for the witnesses.

131 [The prepared statement of Chris Van Hollen follows:]

132 ***** COMMITTEE INSERT *****

133 Chairman Ryan. Thank you. Today we are joined by Dr.
134 Deborah Lucas.

135 Mr. Campbell. Mr. Chairman?

136 Chairman Ryan. Yeah.

137 Mr. Campbell. Before we get to the witnesses, I would
138 ask unanimous consent to submit for the record a letter from
139 the National Association of Realtors.

140 Chairman Ryan. Sure, and without objection.

141 Mr. Campbell. Thank you.

142 [The information follows:]

143 ***** COMMITTEE INSERT *****

144 Chairman Ryan. Anybody else want to submit anything?

145 Sure, we will have the clerk make photocopies and distribute
146 it out.

147 Mr. Garrett. As long as you do it, I was going to do it
148 at the end, but since you are doing it. One for the National
149 Multi Housing Council letter.

150 Chairman Ryan. Okay, without objection.

151 [The information follows:]

152 ***** COMMITTEE INSERT *****

153 Chairman Ryan. Anybody else want to submit something
154 for the record? We will send copies of this one around as
155 well.

156 We are joined today by Deborah Lucas, the assistant
157 director of the financial analysis division from the CBO.
158 Also Alex Pollock, who is no stranger to this committee, a
159 resident fellow at the American Enterprise Institute, former
160 chair of the Chicago Federal Home Loan Bank, if I am not
161 mistaken, and Sarah Rosen Wartell, executive vice president
162 from the Center For American Progress Action Fund. Why do
163 not we just start with Deborah and then move over?

164 STATEMENTS OF DEBORAH J. LUCAS, ASSISTANT DIRECTOR,
165 CONGRESSIONAL BUDGET OFFICE; ALEX J. POLLOCK, SENIOR FELLOW,
166 AMERICAN ENTERPRISE INSTITUTE FOR PUBLIC POLICY RESEARCH; AND
167 SARAH ROSEN WARTELL, EXECUTIVE VICE PRESIDENT, CENTER FOR
168 AMERICAN PROGRESS & CENTER FOR AMERICAN ACTION FUND

169 STATEMENT OF DEBORAH J. LUCAS

170 Ms. Lucas. Okay. Thank you. I appreciate the
171 opportunity to testify about CBO's estimates of the budgetary
172 cost of Fannie Mae and Freddie Mac, and the options for the
173 future role of the federal government in the secondary
174 mortgage market.

175 In CBO's judgment, federal conservatorship of Fannie Mae
176 and Freddie Mac and their resulting ownership and control by
177 the Treasury, make them effectively part of the government
178 and imply that their operations should be reflected in the
179 federal budget. Hence, in its baseline budget projections,
180 CBO accounts for the cost of the GSE's operations as though
181 they are being conducted by a federal agency.

182 Now after consulting with the House and Senate Budget
183 Committees, CBO concluded that using a so-called fair value
184 approach to estimate those costs would give the Congress the

185 most accurate and comprehensive information about the
186 budgetary cost of supporting the GSEs. A fair value approach
187 provides estimates of the value of the GSE's assets and
188 liabilities that either corresponds to or approximates prices
189 in a well-functioning financial market.

190 Using that method, back in August of 2009, CBO estimated
191 that the net cost to the government of all of the GSE's
192 outstanding mortgage commitments made through the end of 2009
193 would total \$291 billion. Now, since that time, CBO has not
194 updated its cost of the government of those past commitments.
195 However, the GSE's financial report suggests that losses on
196 those obligations may have increased somewhat since that time
197 because of the continued weakening of the housing markets.

198 So, looking forward, in its recent March 2011 baseline
199 projections, CBO estimates that the new guarantees the GSEs
200 will make over the next decade will cost the government \$42
201 billion.

202 The subsidy rate for the GSE's new business has fallen
203 since the peak of the financial crisis and it is projected to
204 decline further as conditions in the housing market and the
205 economy improve. However, under a fair value approach, the
206 subsidy rate will remain positive as long as Fannie Mae and
207 Freddie Mac provide guarantees at prices below what private
208 financial institutions would offer.

209 Now, unlike CBO, the Administration's Office of

210 Management and Budget treats Fannie Mae and Freddie Mac as
211 non-governmental entities for budgetary purposes. That
212 implies that in the budget, OMB records only cash transfers
213 between Treasury and the GSEs, such as for stock purchases
214 and dividend payments. That approach can postpone the
215 recognition of the costs of the GSE's new guarantee
216 obligations for many years.

217 The fair value approach that CBO is using for
218 projections is also different than the procedures specified
219 by Federal Credit Reform Act of 1990, otherwise known as
220 "Credit Reform," which applies to most federal credit
221 programs. Unlike Credit Reform estimates, which use Treasury
222 rates for discounting, fair value estimates use discount
223 rates that incorporate a risk premium. The inclusion of a
224 risk premium recognizes that the financial risk to the
225 government that it assumes when it issues mortgage
226 guarantees, represents a cost to taxpayers.

227 Now, those two approaches paint very different pictures
228 of the cost of continuing to operate Fannie Mae and Freddie
229 Mac under a current law over the next decade, whereas, on a
230 fair value basis, their new obligations generate rate a
231 budgetary cost under Credit Reform, the continuing operations
232 would result in budgetary savings.

233 Currently fair value accounting is used for the troubled
234 asset relief program and by CBO for the GSEs, but the Credit

235 Reform approach is used for most federal mortgage guarantee
236 programs, including the Federal Housing Administration's
237 Single Family Mortgage Insurance Program.

238 CBO recently estimated the difference between the two
239 methodologies as applied to that FHA program. Under Credit
240 Reform, the FHA program would produce budgetary savings of
241 \$4.4 billion in fiscal year 2012, but on a fair value basis,
242 the program would cost \$3.5 billion in the same year. That
243 different budgetary treatment of the GSEs and the FHA means
244 that a mortgage that generates a budgetary cost when it is
245 guaranteed by Fannie Mae or Freddie Mac could show budgetary
246 savings if FHA provide the coverage instead.

247 Policymakers are contemplating a wide range of proposals
248 for federal role in the secondary mortgage market, in
249 general, for the future of Fannie Mae and Freddie Mac, in
250 particular, and for the transition path to a new model. In a
251 recent study, CBO analyzed those alternatives and the trade-
252 offs among them. And my written statement summarizes that
253 work. Any new approach would need to confront major design
254 issue; if the approach includes federal guarantees, how to
255 structure and price them, whether to support affordable
256 housing, and if so, by what means, and how to structure and
257 regulate the secondary market.

258 Options will need to be evaluated using several
259 criteria, including whether a given alternative would ensure

260 a stable supply of financing for mortgages, how affordable
261 housing goals would be met, how well taxpayers will be
262 protected from risk, whether the federal guarantees would be
263 priced fairly, and to what extent the approach would provide
264 incentives to control risk-taking.

265 Whichever direction is ultimately chosen, the policy
266 choices will have budgetary implications that could differ
267 considerably depending on the budgetary treatment used. In
268 CBO's judgment, continuing a fair value approach to estimate
269 subsidy costs for Fannie Mae and Freddie Mac would provide
270 the most accurate measure of the cost to taxpayers of any
271 eventual transition to a new federal role in the secondary
272 mortgage market. However, doing so would maintain the
273 practice of accounting for similar federal credit programs
274 and financial transactions in different ways. Thank you.

275 [The prepared statement of Deborah Lucas follows:]

276 ***** COMMITTEE INSERT *****

277

Chairman Ryan. Mr. Pollock?

278 STATEMENT OF ALEX J. POLLOCK

279 Mr. Pollock. Thank you, Mr. Chairman, Ranking Member
280 Van Hollen, and members of the committee. Over the past four
281 decades in this country, we have engaged in a truly
282 remarkable financial experiment, or adventure of exploding
283 agency debt, which is described in the graphs and the
284 discussion in my written testimony. Now, this explosion in
285 my view, calls into question old ways of thinking about
286 accounting for, and managing, such debt. A vast debt of the
287 non-budget agencies and government-sponsored enterprises,
288 most of which is devoted to subsidizing housing finance,
289 fully relies on the credit of the United States. This means
290 by definition, it exposes taxpayers to losses, but, as we
291 know, it is not officially accounted for as government debt.
292 This debt puts federal budget at risk, or more precisely,
293 subjects it to major uncertainties and potentially huge
294 credit losses, as we have experienced. Indeed, it represents
295 a kind of off-balance sheet financing and risk-taking by the
296 government. Fannie Mae and Freddie Mac in particular, can
297 quite reasonably be thought of as government SIVs or S-I-Vs,
298 and the analogy to say the SIVs used by Citibank to try to
299 finance mortgages off off-balance sheet, is quite a tight
300 analogy.

301 In 1970, some 40 years or so ago, Treasury debt held by
302 the public as \$290 billion. Seems like a small number these
303 days. And agency debt was \$44 billion; so \$290 versus \$44.

304 By 2006, at the height of the housing bubble Treasury
305 debt was almost \$5 trillion, but agency debt had inflated to
306 \$6.5 trillion dollars. So over this time while Treasury
307 increased 17 times, agency debt had multiplied 148 times.
308 This created a, altogether, new and unprecedented situation
309 in government finance.

310 In 1970, agency debt represented only 15 percent of
311 outstanding Treasury debt. By 2006, this had inflated to 133
312 percent of Treasury debt. So, if you were managing the
313 Treasury debt, you were managing less than half of the
314 government's credit exposure. If we add these two types of
315 debt together, we get what I call "effective government
316 debt", that is debt dependent on the government's credit,
317 which is held by the public, and this number is now nearly
318 \$17 trillion as shown in my written testimony.

319 How was this agency debt explosion possible, we should
320 ask. The financial reality is that bond salesmen peddling
321 trillions of dollars of Fannie, Freddie, and other agency
322 securities to investors all over the world, said to them
323 something very much like this: "You cannot go wrong buying
324 these because they are really U.S. government credit. But
325 they pay you a higher yield so you get more profit with no

326 credit risk." And although this description was disputed by
327 various official voices, in fact, what the bonds salesmen
328 said was absolutely right, as experience has demonstrated, it
329 was a good deal for the bond-buyers but it was hardly a good
330 deal for the taxpayers.

331 How can we better think about the risk to the taxpayers
332 represented by the explosion of agency debt? For entities
333 subject to Federal Credit Reform Act, the expected, or that
334 is really the best guess estimates of losses, must be
335 reflected as costs in federal budget. This requirement is
336 useful, but it does not address the fact that we do not and
337 cannot know what the losses will turn out to be. As the
338 Congressional Budget Office points out, the FHA, for example,
339 has often had to significantly increase its credit loss
340 estimates which it worked so hard to make in the first place.
341 The CBO correctly states, "The expected cost of defaults does
342 not account for the uncertainty about how costly such
343 defaults ultimately will be." I concur with the
344 recommendation that the budget cost analysis should reflect
345 the reality of this uncertainty, which is imposed on the
346 taxpayers.

347 The explosion of agency debt means that managing the
348 issuance of Treasury securities, as I said, has come to deal
349 with only about half, and often less than half of the
350 effective government debt. Now this brings me to two

351 statutory recommendations.

352 Congressman Van Hollen asked about the government role.

353 In my view, a key government role is to manage its own
354 credit, all of its own credit exposure. And this means that
355 the Treasury Department should be firmly in control of the
356 government's credit and its use by the off-balance sheet
357 agencies. So I propose that we return to the logic, we
358 remember the logic of the Government Corporation Control Act
359 of 1945, an act still in force. This act spells out the
360 responsibility of the Treasury Department to control the debt
361 expansion of government corporations with notable rigor, and
362 I cite the language of the act in my written testimony. There
363 is no doubt whatsoever that Fannie and Freddie are now mixed
364 ownership government corporations. So I recommend that
365 Congress should amend the Government Corporation Control Act,
366 explicitly to add Fannie Mae and Freddie Mac to the list of
367 mixed ownership government corporations in that act, thus
368 formally subjecting them to the appropriate financial
369 discipline of the Treasury.

370 A second useful reform was to find in the Revenue Act of
371 1992, passed by the Congress but not enacted due to a veto
372 for other reasons, this provision would have forced the
373 Treasury Department to focus on how agency debt affects the
374 cost of treasuries required in annual report to the Congress
375 on that question. And in my view, there is no question that

376 the explosion of agency debt increases the cost of
377 treasuries. It raises the interest rate on treasuries by
378 creating a giant competing supply of government-backed debt
379 to compete with treasuries. How big this increased cost is
380 subject to some debate. A recent fed study suggests that by
381 taking \$1.7 trillion in government securities of which more
382 than \$1 trillion were agencies securities out of the market,
383 the rate on the 10-year Treasury was reduced by 30 to 100
384 basis points. This is a Federal Reserve brand new study. We
385 put this logic and just apply it in reverse, adding \$7
386 trillion of agency debt to the market, certainly, or at
387 least, plausibly would have increased the cost of financing
388 the Treasury by a like amount. So, by increasing the cost of
389 the Treasury, the agency debt actually increases the explicit
390 government deficit by increasing the cost of financing the
391 government.

392 So in this Revenue Act of 1992, the provision, which is
393 quoted in my written testimony, would require an annual
394 report of the Treasury analyzing the extent to which the
395 behavior of agency debt has increased the cost of financing
396 the Treasury itself. Now, I recommend that this provision
397 should be reduced and enacted. In these ways, and I am sure
398 there are others as well, we can help control for the future,
399 the exposure of taxpayers created by the use of the
400 government's credit card by agency debt. The consequent

401 uncertainty of the true budget cost and the possibility of
402 huge losses and the over-leveraging of the housing sector
403 which uncontrolled agency debt promotes. Thank you very much
404 for the opportunity to be here.

405 [The prepared statement of Alex Pollock follows:]

406 ***** COMMITTEE INSERT *****

407

Chairman Ryan. Thank you, Mr. Pollock. Ms. Wartell?

408 STATEMENT OF SARAH ROSEN WARTELL

409 Ms. Wartell. Good morning. And thank you, Chairman
410 Ryan, Ranking Member Van Hollen and members of the committee.
411 I am pleased to have the opportunity to testify today.

412 Today's purpose is to examine how the budget reflects
413 the taxpayers' cost to federal support for the housing market
414 through Fannie Mae, Freddie Mac and FHA, but before I speak
415 to that issue I want to put in a broader context. Right now
416 the GSE's in conservatorship and FHA are essential to
417 stabilizing the housing market. Their new business is both
418 prudently underwritten and most likely profitable, allowing
419 them to make dividend payments to the Treasury, offsetting
420 losses incurred on earlier obligations during the housing
421 bubble, and so reducing the net cost to the taxpayer.

422 First quarter case Schiller Index shows that the housing
423 market remains very weak. Had the GSEs and FHA not been able
424 to pick up when the private market withdrew, the housing
425 collapse would have far more severe and the recovery even
426 slower; something we should remember as we think about the
427 future. No one wants to sustain the current situation.
428 Government bears the credit risk on over 95 percent of
429 mortgages today. Going forward, private capital at risk must
430 be made to bear at much of the load as is possible. But we

431 must ensure that the private market is ready to pick up the
432 slack before we withdraw federal support or we risk deepening
433 the vicious cycle of falling home values and a shrinking
434 economy.

435 The taxpayers' exposure to risk from the books of
436 business originated before the housing collapse by the GSEs.
437 It is fixed; there is nothing we can do about it; their
438 exposure is fixed, but the ultimate cost of those obligations
439 to the taxpayers is undetermined. The size of the losses
440 that the taxpayers will pay will be determined in large part
441 by the housing recovery, which in turn depends on the
442 consistent availability of sustainable mortgage lending to
443 the housing market. Limiting the GSE's role prematurely
444 without a better design mechanism to ensure liquidity while
445 protecting the taxpayers would weaken the housing recovery
446 and have the effect of significantly increasing the GSEs and
447 FHA's losses on past obligations, and thus the cost to the
448 American taxpayer. With that in mind, let me address the
449 budgetary treatment of the GSEs.

450 First, the cost to the taxpayers of government support
451 for Fannie and Freddie is already reflected in the federal
452 budget. There is an important technical debate between
453 budget analyst about what is the best methodology to use to
454 report these costs and that debate in part hinges on whether
455 the GSEs are now governmental entities or more like a bank

456 that has been taken over by the FDIC, which is not treated as
457 a governmental entity, and also it hinges on what discount
458 rates to use. Those are important discussions. But please,
459 we should not suggest that they are not reflected in federal
460 budget; the cost to the taxpayers of those obligations are.

461 The payments in revenues and the effect on the deficit
462 can be found in fact on Table S12 on Page 201 of the
463 president's Fiscal Year 2012 Budget. Where OMB projects for
464 10 years the payments made under the preferred stock purchase
465 agreements to bolsters the GSE's capital position and the
466 dividend payments to the Treasury that are required under
467 those agreements to be made and returned. It also shows the
468 balance of those two numbers, which is the programs net
469 effect on the deficit. What is more, additional information
470 regarding the financial position of the enterprises is
471 reported in many places, including by the Treasury
472 Department's audited financial statements, the enterprises
473 10-K filings with the SEC, and quarterly reports from FHSA,
474 their conservator.

475 In my written testimony, I detail the consequences of
476 the OMB and CBO approaches and my concerns with some of the
477 inconsistencies created by the CBO approach, which is as Ms.
478 Lucas noted in her testimony. I ask that that full statement
479 be submitted for the record.

480 A second concern is that we must recognize why the

481 budgetary treatment of the GSEs is so complex. We are
482 talking about how to reflect in the budget today when we have
483 an effective guarantee of the GSEs. Obligations that were
484 occurred at an earlier time when the securities were not
485 explicitly backed by the full faith and credit. This
486 situation is unique and it is temporary. There will be a
487 transition to a new system and the GSEs as we know them, will
488 be unwound. There is no debate among the Administration,
489 Congress or any party that that will be the case.

490 So what is far more important than a debate about the
491 budget treatment of past obligations is to ensure that any
492 future system of government support includes explicit terms,
493 fees charged for any federal support provided, and reserves
494 held on the books of the taxpayers to protect themselves
495 against future losses. Any explicit guarantee in the future
496 should be accounted for in the budget using standard
497 treatment for credit liabilities under Federal Credit Reform
498 Act, and which establishes consistent ground rules for
499 ensuring that the true cost of credit obligations are
500 recognized when incurred.

501 Personally, I support the availability of a government
502 guarantee for liquidity targeted to support middle-class home
503 buyers and renters. I am pleased to see that there is some
504 emerging bipartisan support for this idea with Representative
505 Campbell and Peters offering their own proposal which

506 contains this core feature. But under any future plan, it is
507 important that new guarantee obligations be treated under the
508 same budget rules used for other federal credit programs, not
509 that the entities are, but the guarantee costs are, so that
510 the costs and benefits can be compared across programs under
511 consistent assumptions.

512 Finally, let me close by commending the Chairman and the
513 committee for this hearing. This is technical stuff, but it
514 implicates issues that matter to every American family, as
515 Congressman Van Hollen mentioned. What is at stake in the
516 housing finance reform debate is what kind of future is
517 available to all Americans middle-class families. Can
518 creditworthy borrowers get non-discriminatory access to a 30-
519 year fixed-rate mortgage? What that means for their family
520 is that they can provide their families with the security of
521 a home of their own on terms that they can afford. Will they
522 see wild swings again in credit availability and the
523 resulting depression of their home values and their savings?
524 Will new quality rental housing be built to meet the
525 burgeoning projected demand, or will instead see skyrocketing
526 rents and limited choices for renters?

527 Congress and the administration have the responsibility
528 to design a smart system of housing finance for the future
529 that both protects the taxpayers and achieves these goals. I
530 thank you, and would welcome a chance to answer any

531 questions.

532 [The prepared statement of Sarah Wartell follows:]

533 ***** COMMITTEE INSERT *****

534 Mr. Garrett [Presiding]. I thank you for your
535 testimony. I appreciate the panel's testimony. And at this
536 time, I will yield myself such time, I guess, as I consume in
537 this committee. Unlike financial services where I am limited
538 to five minutes, I am told by Paul before he left, I can just
539 go on ad nauseam here, but I will try not to do that.

540 Ms. Wartell, your comment at the end, you said, "This is
541 technical stuff." But that is not any reason why we should
542 not have transparency with what we are talking about. And I
543 will start with Ms. Lucas on this point.

544 So we just had a hearing recently in Financial Services,
545 and we brought up the letter up to Paul that CBO wrote with
546 regard to this issue that the panels also addressed, and on
547 the upside was the fact that there was agreement on everyone
548 on the panel that, in fact, that there should be a
549 reevaluation, if you will, of how the numbers are reported
550 and to provide for more and greater transparency in regard to
551 the budget and all. So that was the upside. The push-back,
552 though, at least from one of the panelists was that well
553 maybe the CBO just did not get it right. And looking back on
554 the witness statement, it says, "The CBO maybe been a little
555 off, and it used Fannie and Freddie fees and private mortgage
556 fees as to determinate to how the market risks to FHA should
557 be calculated."

558 Would you like just to spend a moment to expand upon

559 | your analysis and why that push-back is not correct but the
560 | CBO's analysis what for fair value is the correct analysis
561 | for determining on budget?

562 | Ms. Lucas. Yes, Congressman. Thank you. I guess where
563 | I would like to start is to say that, of course, any estimate
564 | of these costs is extremely difficult to get right. I am not
565 | sure any of us would even know what right was when we saw it
566 | because it involves so many uncertainties. Remember that we
567 | are projecting the cash flows over the life of 30-year
568 | mortgages in a world where we do not know what is going to
569 | happen to housing prices, default rates, and so forth. So
570 | there is a great deal of uncertainty in these estimates
571 | whether they are done under Credit Reform or on a fair-value
572 | basis.

573 | I think what is fundamentally important is that CBO is
574 | striving to give an unbiased estimate to the best of our
575 | ability. So when we are trying to go give these fair-value
576 | estimates, the idea is that you are trying to reflect what
577 | the price would be in a well-functioning financial market.
578 | Now, that was particularly challenging task for Fannie and
579 | Freddie, given how disrupted markets have been recently. But
580 | what we do is very much like the practice in private
581 | financial institutions that also have to struggle to do fair-
582 | value accounting because they are required to do so. And it
583 | does mean looking at market prices and trying to understand

584 | what is driving those market prices and how much risk is
585 | embodied in those prices.

586 | So when we look at the private guarantee fees, we look
587 | for mortgages that are comparable in their risk to the ones
588 | the GSEs are doing. We make adjustments for differences in
589 | the borrowers and the houses and the leverage and so forth,
590 | and so we try to come around to the best estimate that we can
591 | make of the cost of those guarantees, taking into account the
592 | cost of market risk as it is reflected in market prices. Now,
593 | I would be happy to provide you with a more technical answer
594 | to the question later on if you wanted more details.

595 | Mr. Garrett. That was pretty technical right there.
596 | But the bottom line is that there should be an evaluation or
597 | an appreciation of the fact that we are talking about
598 | mortgages here where there is market risk, and basically what
599 | CBO is try to go do is put that into the calculation, that
600 | the valuation of those things are going to change overtime,
601 | and that the obligation of us, the taxpayer, the federal
602 | government is going to vary because of that over time, and
603 | you are trying to price that today, so we understand what
604 | that cost is going forward. Is that not, in a nutshell, what
605 | we you are trying to do?

606 | Ms. Lucas. That is it.

607 | Mr. Garrett. Okay.

608 | Ms. Lucas. Exactly.

609 Mr. Garrett. And absent doing that, you are really not
610 giving a truly transparent answer to what the cost is to the
611 taxpayers, and to the government today.

612 Ms. Lucas. Well, you are certainly not giving as
613 comprehensive a measure of the cost. I mean the view that
614 this is important comes from viewing the taxpayer as the
615 ultimate bearer of the risk that is coming from this. So, if
616 everything goes well, the taxpayers will be fine. But if we
617 have another dip in the housing market, another recession,
618 that is when defaults are likely to really hit, that is when
619 those defaults are most costly, and that is the source of
620 this market risk that taxpayers would require compensation to
621 bear if they were investors. And that is the philosophy
622 behind including that cost in these cost estimates.

623 Mr. Garrett. And Ms. Wartell, although you say that
624 there is all this information out that is published in other
625 reports, and what have you, elsewhere, there is also reports
626 on everything else that federal government does elsewhere as
627 well, but we still require the CBO and the OMB to actually
628 put these things outside of here on budget so it is actually
629 properly reflected as far as the obligations of the
630 government. So why is it with just this one unique area that
631 is satisfactorily that just because it is reported someplace
632 else it is not prudent to actually list it as on-budget and
633 what the cost is today? Why do you make this exception?

634 Ms. Wartell. Well, I do not think it is exception.
635 What I was arguing, in fact, is that the cost to the Treasury
636 of those obligations, what they will pay in future support
637 under the contract that they have with the GSEs, which is the
638 preferred stock purchase agreement, those costs are projected
639 and they are on the budget, as well as the revenues that they
640 anticipate receiving from the dividend payer.

641 Mr. Garrett. But the market risk is not on the budget?

642 Ms. Wartell. Well, the risk is embedded in the estimate
643 of what those costs will be because those costs will vary.

644 Mr. Garrett. When you say that it is in CBO's estimate,
645 it is not in OMB's estimate that is embedded.

646 Ms. Wartell. OMB's estimate has a measure of risk. The
647 difference between CBO and OMB's estimate is whether or not
648 they use a discount rate that is the rate that is charged to
649 the Treasury, what Treasury obligations essentially can be
650 purchased at, versus what a private actor would be charge
651 because there is no private actor with this capacity; it is
652 an estimate of what that would be. We do know what the
653 Treasury rates are.

654 But the other problem is that the federal government is
655 not a private actor; we know it is fixed costs, which are
656 borrowing at Treasury costs; no one else has the capacity to
657 borrow, and no one else has the capacity to spread risk. So
658 what the use of that discount rate does is it is an attempt

659 to estimate what the value of that risk is, but not
660 necessarily the cost. That is the technical debate between
661 analysts is to whether this is a more precise estimate of the
662 cost to tax payers.

663 Mr. Garrett. I put my time in. Mr. Pollock, I will let
664 you verbally have the closing word on this comment.

665 Mr. Pollock. Thank you, Mr. Chairman. The economist,
666 Frank Knight, almost 100 years ago, famously and correctly
667 distinguished between risk, which are odds that you know and
668 uncertainty which means you do not know what is going to
669 happen. As I interpret this discussion, it is about the
670 uncertainty, which inevitably comes into the picture when you
671 are extending credit and when you are financing things. So
672 if you knew what the losses would be by a best-guess
673 estimate, or estimated loss, and you knew that is what the
674 losses were, then it would be very easy. You have the Credit
675 Reform Act procedure. The problem is, not only do you not
676 know it, you cannot know it. And I think, as I interpret,
677 the CBO's recommendation is trying to correctly to take into
678 account the inherent uncertainty that these losses may be
679 much greater than anybody's previous best guess, we have
680 experienced that many, many times. And there is one final
681 point, which is the very fact that you think you know what
682 the losses are going to be, as we just saw in the housing
683 bubble, induces you to extend more credit, to run up the risk

684 further and to make the losses bigger. And all of that,
685 while hard to do in a precise way, is directionally what the
686 CBO is trying to do, and I think that is correct.

687 Mr. Garrett. Mr. Van Hollen?

688 Mr. Van Hollen. Thank you, Mr. Chairman. Again, I want
689 to thank all the witnesses for their testimony. I want to
690 stay on the technical point for a minute and then get to the
691 larger question of where do we go from here. And, Mr.
692 Chairman, I do want to submit from the record the portions of
693 the OMB budget, page 201; it talks about the market
694 valuation, a plan sheet of Fannie Mae and Freddie Mac. And I
695 understand Ms. Wartell's testimony to be those risks are
696 embedded in their analysis and their projections. [inaudible]
697 Ms. Wartell in your testimony, you talk about the fact that
698 you are going to apply this other approach to measuring the
699 risk and cost and that we need to do it uniformly across all
700 credit programs. And just a quote from your written
701 testimony: it says, "It would be irresponsible for Congress
702 to cherry-pick individual credit programs to be subject to
703 special budget rules. This would make some programs appear
704 more expensive than others, when really they are calculated
705 using entirely different measures of costs. It is like
706 comparing two products priced in different currencies without
707 considering the exchange rate." Could you elaborate a little
708 bit on that?

709 Ms. Wartell. Yes, that reference was to the discussion
710 about FHA and whether or not FHA, which is a federal
711 government program, there is no controversy there, should be
712 evaluated using the fair value method versus the methodology
713 that is used under Federal Credit Reform Act. And I think
714 they are two points there.

715 The first is it that consistency is enormously important
716 because the ability to weigh the difference priorities of
717 Congress requires you be able to treat like-items alike.

718 The second point is that it is perfectly appropriate for
719 us to have supplemental information about FHA or other credit
720 programs that get to this question of variability of risk
721 because housing markets are different than energy markets
722 that we also guarantee. But we should be looking at the cost
723 to the taxpayers of those programs using similar
724 methodologies.

725 Mr. Van Hollen. Thank you. Ms. Lucas would you agree
726 with that?

727 Ms. Lucas. I certainly would agree with that. In fact,
728 one of the stated purposes of the Credit Reform Act was to
729 put credit on a level playing field with other commitments
730 that the government makes. And I think one of those
731 problematic things going on right now is the different
732 treatments are being used in different places. Just to
733 mention that Ms. Wartell said that what OMB is doing right

734 | now is it under Credit Reform, but for the GSEs it is
735 | actually using a cash basis of accounting in had the budget.
736 | So right now, we have an inconsistency between cash and even
737 | Credit Reform for the GSEs. So the GSEs, as they are being
738 | accounted for now, are not comparable with the FHA either in
739 | the way the administration is accounting for them. But
740 | certainly being consistent is extremely important.
741 | The GSE accounting is consistent with the way TARP was
742 | accounted for, and those obligations sort of arose in
743 | connection with the same problems that led to the TARP. So
744 | there was a consistency there, but there are inconsistencies
745 | in other places.

746 | Mr. Van Hollen. Ms. Wartell, if you want to briefly
747 | respond to that.

748 | Ms. Wartell. You are right about the reference to
749 | Fannie and Freddie. The question of consistency then
750 | determines whether or not you believe that Fannie and Freddie
751 | are like FHA in their current situation. Are we treating
752 | them consistently? They were private entities with private
753 | shareholders. They are now mixed ownership because the
754 | government owns a portion of them. But they are entities
755 | that are being wound down in their status. And we do not
756 | treat other entities being wound down like the banks that are
757 | on resolve by the FDIC that way. And so we have, in our
758 | striving for consistency, there are multiple facets in which

759 we are striving to be consistent. And on that regard, the
760 treatment of the GSEs, like FHA, makes them inconsistent with
761 other things that are also not temporary in nature

762 Mr. Van Hollen. Mr. Chairman, I think members of this
763 committee are getting a good sense of just how technical this
764 issue is. That does not mean it is not important, it is. I
765 think we would all agree we want the most transparent and
766 accurate assessment of the cost to the taxpayers. And we
767 obviously will continue to pursue that. But the larger costs
768 in the long run has been said by some of our witnesses, and I
769 mention in my opening statement is how we respond to the
770 current situation because there are certain actions we could
771 take that I believe would dramatically cost the taxpayer more
772 both in terms of the obligations that we have already signed
773 up to, but also would hurt the availability of credit for
774 creditworthy borrowers going forward.

775 And so, Ms. Wartell, if you could just briefly explain
776 what you think the consequences would be of three proposals.
777 One, proposal is that introduced by Mr. Hensarling and a
778 number of members of this committee. And the second, and I
779 know Mr. Campbell has an interest in this, the one that he
780 introduced that has bipartisanship co-sponsorship, and then
781 the proposal that you have advanced at the Center For
782 American Progress.

783 Ms. Wartell. Well I think the nut of the Hensarling

784 | proposal is an effort to unwind the GSEs but not to replace
785 | them with any form of targeted government liquidity backstop
786 | in the future and to do it quickly. And the speed is of
787 | particular concern because of the current fragile state of
788 | the housing market. If you were to disrupt the expectations
789 | of investors, people would worry now that a house that we buy
790 | today, no one will be able to buy or be able to get a
791 | mortgage on similar terms if there is no GSEs in the future.
792 | So they will be worried that they will not be able to sell it
793 | for what they purchased it for. That will deter purchases in
794 | the housing market and that will deflate values. So, my fear
795 | is that if Congress were to give serious consideration that
796 | to legislation, the market today would begin to price in some
797 | of those risks. And the effect of that would be to make our
798 | current economic fragility even more extreme.

799 | The Campbell Peters Bill and others represent this
800 | notion that there should be a limited targeted liquidity back
801 | stop standing behind private capital that is fully at risk,
802 | meaning that the private investors have to lose all of their
803 | money before any government insurance and it also embodies
804 | the notion that there would be a charge paid for the
805 | government standing behind it. It would be built into the
806 | cost of the mortgage and the government would collect that
807 | money and hold it as a reserve fund, but would leave
808 | liquidity available, not for jumbo mortgages and high-end

809 mortgages, but for the mainstream middle part of the market.
810 So there is consistent availability that will allow house
811 prices to resume their normal appreciation based on
812 underlying economics. That approach, it seems to me goes a
813 long way towards moving forward in the housing market.
814 The cap proposal that was developed by our Mortgage Finance
815 Working Group, takes nut of the Peters Campbell proposal, but
816 also includes with it some obligations to ensure that all of
817 our communities have access to credit. One of the
818 consequences of this unfortunate foreclosure crisis is that
819 particular communities that were targeted by some primary
820 lenders are seen equity stripped and where there are high
821 concentrations of foreclosures; it is going to take a long
822 time for housing values there to recover. And so we create
823 an obligation to ensure that the private market would serve
824 all of our communities with access to credit, and to the
825 extent they cannot do it profitably, there would be a shared
826 risk with the taxpayers on budget priced under federal Credit
827 Reform that we hope think will ensure that we recover most
828 quickly but, at the same time, limit the taxpayer's exposure
829 from the future.

830 Mr. Garrett. And then I guess it is appropriate to
831 follow that line of questioning with the gentleman from
832 California.

833 Mr. Campbell. Thank you, Mr. Chairman, and thank you

834 all for being here.

835 It has been said many times there is no debate or
836 discussion that Fannie and Freddie as they exist should be
837 wound down. And that we want to account for them accurately
838 and transparently, and that we want to reduce that cost to
839 the taxpayer. Nobody disagrees with that. So I would like
840 to focus on, obviously, the future and what we are going to
841 replace Fannie and Freddie with and what consequences that
842 may have. So Dr. Lucas, starting with you. If we have, as
843 Ms. Wartell described, something that is an explicit
844 permitted federal guarantee behind a lot of private capital,
845 and for that guarantee there is a market charge, not
846 dissimilar from FDIC insurance, the way that works, CBO, in
847 that sort of instance, something like that could score at
848 zero or little or low cost; is that correct? I am not asking
849 to score the proposal at this time, but just in concept that
850 kind of thing.

851 Ms. Lucas. It is certainly true that the more private
852 protection there is in front of the government and the less
853 likely it is that the government will see losses, the lower
854 the estimated score would be.

855 Mr. Campbell. And you mentioned in your testimony about
856 one of the problems that Fannie and Freddie is that there was
857 no charge for what was implicit and became explicit. In this
858 case, there would be a market charge.

859 Ms. Lucas. That is right. Unfortunately, the term
860 "market charge" brings us squarely back to the ugly technical
861 discussion we were having earlier because one person's view
862 of what covers the cost to the government is different than
863 the others. If, in my mind, a market charge would include a
864 cost for the risk-bearing, and as you said, it would not be
865 particularly large if the government was protected by a lot
866 of private capital and by the value of the house and so
867 forth, and good under writing.

868 Mr. Campbell. Okay. Let me go on to one other. If we
869 were to withdraw any government support and wind down Fannie
870 and Freddie and withdraw any government support, and that
871 resulted in a drop in housing prices, that would put further
872 taxpayer money at risk in the Fannie and Freddie portfolios
873 that exist, correct?

874 Ms. Lucas. Yes, it would

875 Mr. Campbell. And that could potentially cost the
876 taxpayer's money?

877 Ms. Lucas. Yes, it could.

878 Mr. Campbell. Ms. Wartell, I think you testified kind
879 of to this degree that if we were to wind down Fannie and
880 Freddie and replace them with nothing, no government support
881 and the 30 year fixed rate mortgage as we know it vanished,
882 which means that people would pay more money per month for
883 the same house, and the only way that can happen is if there

884 is a significant and matching decline in housing prices. And
885 so, if that then occurs, it could cost the taxpayer a lot of
886 money. So many by replacing it with a system, as Mr. Peters
887 and I have introduced, we could actually be saving a lot of
888 taxpayer money, both with the Fannie and Freddie portfolio,
889 and in terms of what that kind of drop in housing, which is
890 one-seventh of the economy, would do to the overall, very
891 fragile recovery. Your comments?

892 Ms. Wartell. I would agree with that. I think that
893 there is a real concern that our housing prices today assume
894 the lesson we learned after the 1930s, which is that there
895 will be consistent availability of mortgage credit that was
896 built into the prior system with all its flaws. It did, in
897 fact, until we had the explosion of the private label
898 securities market outside of that system, we did, in fact,
899 avoid bubble bust cycles. If we go back to a world out that
900 consistent availability and the potential for bubble-bust, it
901 will make people much more reluctant to invest. I would also
902 add another point. I think that one consequence of that
903 system, without any government liquidity backstop to an
904 otherwise private market, is that a great deal more of the
905 market would land in FHA. FHA is 100 percent government
906 guarantee. That means that we charge premiums for it, but we
907 stand behind the whole mortgage loss. There is no credit
908 risk on the part of the lender. So it seems to me that that

909 privatization scheme actually will shift a significant
910 portion of the market to government with no private credit
911 ahead of us. And that seems to me exposing us loss more
912 loss, not less.

913 Mr. Campbell. Thank you, Mr. Pollock, and I have very
914 little time, but you seem to stand out in believing that if
915 we withdrew federal guarantee and had no replacement, that
916 somehow that is not going to cause problems for the economy,
917 for taxpayers and for housing, and that somehow the
918 elimination of the 30-year mortgage, as we know it, or a 40
919 percent down payment, as you have suggested in some of your
920 work, is somehow not going to have a very negative impact on
921 housing, very negative impact on the economy, very negative
922 impact on revenue, and therefore on taxpayers with their
923 Fannie and Fred portfolio, come on.

924 Mr. Pollock. Let me back up a minute, if I may,
925 Congressman and look at the result of the GSEs and the
926 explosion of the agency debt, which was to create hyper-
927 leverage in housing markets and housing finance markets,
928 hyper-leverage in particular.

929 Mr. Campbell. Mr. Pollock?

930 Mr. Pollock. Wait a minute.

931 Mr. Campbell. And my time is over so, I do not know how
932 the Chairman wants to handle it, but we are not proposing to
933 replace the GSEs with the GSEs. No one in this room

934 proposing that, so do not go to a failed model to describe
935 what a future, different, entirely different model might look
936 like.

937 Mr. Garrett. Let him answer your question.

938 Mr. Pollock. Congressman, with respect, I agree. We do
939 not want to go to the failed model and we certainly do not
940 want to repeat the failed model, neither the 30s model which
941 created tremendous housing busts in the 1960s and '70s nor
942 the GSE model. Remember that this theory of having private
943 capital in front of government risk was exactly a theory of
944 Fannie Mae and Freddie Mac and in the 1990s when their risk-
945 based capital was set up, the theory was that this risk based
946 capital would allow them to survive a new depression,
947 obviously, it was all wrong. The government never prices
948 risk right. It does not price in right in the FDIC. That
949 has why the FDIC's net worth was vastly negative. It does
950 not private it right in pension guarantees. It does not
951 price it right in housing. It does not price it right in
952 flood insurance. It never prices it right. What we need to
953 move to, and where I think we would agree is we need to move
954 in a coordinated transition, which we have suggested would be
955 a five-year transition to solve the problems that you point
956 to, problems largely created by the past mistakes of this
957 design. We need to go through a five-year transition; the
958 end point of which is, we move to a largely private mortgage

959 market where the prices are market prices. I have no doubt
960 there will be a robust 30 year mortgage in that market.

961 Mr. Campbell. That, no doubt, is not shared by anybody
962 in the marketplace who might actually fund those 30 year
963 fixed rate mortgages, by the way.

964 Mr. Pollock. With respect, we could discuss that later.
965 And the final point would be we would bring the government,
966 or we need to bring the government, as I said in my
967 testimony, into control of its own credit, not hand it over
968 to uncontrolled agencies which run around with the
969 government's credit card.

970 Mr. Garrett. Thank you. I recognize the gentle lady.

971 Ms. McCollum. Thank you, Mr. Chair. In my district and
972 throughout the United States, communities are still
973 struggling. The repercussions of the housing crisis are
974 still being felt by too many homeowners. And this is great
975 reading, the financial crisis inquiry report. And so I am
976 just going to kind of refresh the housing bubble here from
977 page 422.

978 The housing bubble had two components: the actual homes
979 and the mortgages that financed them. And they looked
980 briefly at the components and it is possible causes. It goes
981 on to say conventional wisdom is that a bubble is hard to
982 spot when you are in one, and it is obviously painful later
983 after it is burst. Even after the U.S. housing bubble burst,

984 | there is no consensus of what caused it, but they go on to
985 | list a couple of things that they went into detail:
986 | population growth, land use restrictions, over optimism, easy
987 | financing, and they go on to explain that.

988 | Now, just recently, Standard & Poors found the single
989 | family homes dropped to their lowest level since 2009. Even
990 | more troubling to me is in the 20 metropolitan areas that
991 | they looked at, housing prices in the Twin Cities had the
992 | biggest drop, which is very unusual for the Twin Cities.
993 | Compared to March of last year, prices fell 10 percent in my
994 | community, making it the only area to see a double-digit
995 | drop. Well, it is important that we understand the causes of
996 | the 2008 housing finance market collapse. It is equally
997 | important that we enact smart reforms to ensure it does not
998 | happen again. There seems to be a consensus on part of the
999 | solution of restructuring Fannie and Freddie that in a way
1000 | that protects housing opportunities for middle class
1001 | families, but also limits taxpayer risk, as Mr. Campbell was
1002 | describing.

1003 | The second equally important part is ensuring that Wall
1004 | Street reforms passed last year are fully enacted. So the
1005 | second part is where I want to focus on my question because I
1006 | think we have heard a lot of talk about repealing the
1007 | financial regulatory overhaul pass last year as well as
1008 | weakening the consumer protection. In fact, Republicans who

1009 want to protect taxpayers from bail-outs, yet their budget
1010 intends to take the cops off the Wall Street watch here by
1011 cutting the SEC, the CFTC and completely eliminating the
1012 Consumer Finance Protection Bureau. So the very agencies
1013 charged with making sure that big banks that play by the
1014 rules which it comes to issuing mortgages and other credit
1015 products, there is no one watching the fox in the hen house.
1016 So I have a question, and my question is directed to you, Ms.
1017 Wartell. I am interesting in hearing what steps are needed
1018 in addition to reforming the GSEs to ensure that similar
1019 crises are avoided in the future, particularly what would
1020 happen to the housing market if Fannie and Freddie are
1021 completely privatized in the Dodd-Frank Act is not
1022 implemented. And after you are done answering that question,
1023 if there is any time remaining, I would yield it to the
1024 gentleman from California, if he has any further rebuttal to
1025 make.

1026 Ms. Wartell. Yes, thank you. Representative McCollum.
1027 I would make two points. I think first of all as we were
1028 talking about earlier, if we simply unwound the GSEs with no
1029 replacement, I think we face a real risk of returning to the
1030 period of time of real wild swings in housing prices. Not
1031 simply regionally, as we have had in the pass, but
1032 nationwide. And that was the experience in the 1930s. The
1033 United States housing market enjoyed between the 1930s and

1034 the 1990s, certainly had ups and downs. But there was never
1035 time in which mortgage capital was not available. FHA was
1036 there as a backstop during the oil patch crisis. And that
1037 availability of crises helped to ensure that these swings
1038 were not as extreme. That allows people to invest in
1039 homeownership, have the community benefits that we get from
1040 homeownership and also the opportunity to participate in the
1041 well savings that homeowner ship has provided for American
1042 families, the fourth savings, if you will, that homeownership
1043 provides.

1044 To your question about implementation of Dodd-Frank, I
1045 would just note that specifically as to the housing market,
1046 the Dodd-Frank legislation has a number of important
1047 regulatory actions that are currently pending. Members of
1048 this committee who feel strongly that we need to get the
1049 private market to be back bearing more of the risk in the
1050 housing market, have a strong interest in having those
1051 regulations completed. The qualified residential mortgage
1052 definition and the QM definition, the Qualified Mortgage
1053 definition, both of those are, right now, the private market
1054 does not know what the ground rules are going to be. When
1055 those regulations are in place, we will have clarity about
1056 the ground rules. And I think you will then see the
1057 beginning of private be label securities market serving the
1058 top end of the market and have the capacity as we withdraw

1059 | the GSEs from the upper end of the market, to take over more
1060 | of that. If we do not complete those rule makings, the
1061 | ability to shift some of this risk from the public sector to
1062 | the private sector will be limited. So I would argue
1063 | implementation of Dodd-Frank is extremely important to
1064 | getting the private sector to serve more of our housing
1065 | market today.

1066 | Mr. Garrett. Thank you. The gentleman from South
1067 | Carolina.

1068 | Mr. Mulvaney. Thank you, Mr. Chairman.

1069 | Very briefly a couple of comments. I want to get beyond the
1070 | technical aspects of it and come back to what is actually
1071 | happening here. Mr. Pollock, let me walk through these
1072 | scenarios and tell me if I have got this correct.

1073 | If a private lender issues a non-conforming loan, say a jumbo
1074 | loan, that has no government backing at all, and the
1075 | homeowner defaults, just does not pay their mortgage, it is
1076 | the lender who bears the brunt of that, correct?

1077 | Mr. Pollock. Correct.

1078 | Mr. Mulvaney. But the lender ends up losing their money
1079 | in that particular transaction. However, if we are in a FHA
1080 | back situation, the lender lends the money to the homeowner,
1081 | the homeowner is unable to pay, tell me then, Mr. Pollock,
1082 | who bears the brunt of that?

1083 | Mr. Pollock. The FHA.

1084 Mr. Mulvaney. Which is ultimately the taxpayer of the
1085 United States of America, correct? And I think that is what
1086 is in a lot of this discussion, is that that is essentially
1087 what we are doing is that we are asking the taxpayers to help
1088 subsidize people who do not pay their mortgages. And I think
1089 that gets lost in a lot of the detail about this discussion.

1090 What you have brought to my attention today, Mr.
1091 Pollock, was something I had not considered before, which was
1092 the indirect impact of the agency debt on the overall
1093 interest rate environment. Was it your testimony, I think
1094 that your estimate was some place between 30 and 100 bases
1095 points that we are paying higher on our public debt because
1096 of this huge agency debt. Did I get that right?

1097 Mr. Pollock. That has correct, Congressman.

1098 Mr. Mulvaney. And I think this committee has heard
1099 testimony several times from the CBO and other folks that an
1100 additional 100 basis points on what we pay for our debt when
1101 the debt is \$14 trillion is roughly \$1.4 trillion over the
1102 decade. So the taxpayer is paying there. And I think what
1103 we lose track of here is that we all talk about propping up
1104 the housing industry, and listen, I am a home builder, so I
1105 understand the importance of this particular industry to the
1106 nation. There is no question about it. But what we are
1107 doing is especially shifting a tremendous burden on to the
1108 taxpayer.

1109 I want to address Mr. Campbell point very quickly and
1110 then I want to ask one question about the 30-year mortgage.
1111 Mr. Chairman, I would suggest that what my colleague from
1112 California is suggesting, along with folks on the other side
1113 of the aisle, is that this time we will get it right. We
1114 know we screwed it up before. We know we have done a really,
1115 really lousy job in doing this in the past and it is cost
1116 literally trillions of dollars. But this time, we are going
1117 to be much smarter in doing this than everybody else who has
1118 been here before. And that is all that I hear again. Is
1119 well, we know we screwed this up, but boy, if we do it right
1120 this time, it is really, really going to work, and Mr.
1121 Pollock, I think you hit the nail on the head when you said
1122 that government cannot do that because it does not know how
1123 to price risk. And that is because we do not price risk on a
1124 market-based assessment. We price risk on a political-based
1125 assessment. We make political decisions about what things
1126 cost as opposed to free market decisions about what things
1127 cost.

1128 That is a lot of talking for me. I do have a legitimate
1129 question for everybody on the Board, which is I have heard a
1130 great deal of discussion about the possible existence or non-
1131 existence of the 30 year mortgage that so many of us are
1132 familiar with. I have heard arguments that it will go away
1133 if we get rid of the GSEs and do not replace it, and then I

1134 have heard arguments that it will not go away. I was always
1135 under the impression when I was in the industry that the
1136 reason for the 30-year mortgage was, in large part, because
1137 of the 30-year Treasury bill or Treasury note. And my
1138 understanding is that that is not go away any time soon. You
1139 all have a minute and a half each or a minute left each I
1140 would love Ms. Wartell to tell me why you think the 30 year
1141 is going away, and then, Mr. Pollock to tell me why you think
1142 it is not.

1143 Ms. Wartell. The 30 year fixed rate mortgage requires a
1144 lender if there is not access to a secondary market investor
1145 or the ultimate investor to hold out their money for 30
1146 years. And on terms, if it is fixed rate, that are set at
1147 the beginning of that 30 year period. That is a great deal
1148 of uncertainty about how interest rates will shift. And the
1149 most market investors are unwilling to leave their
1150 obligations out for that long without knowing where interest
1151 rates will go. They will at a price. And I think that Alex
1152 is right when he says that the 30 year fixed rate mortgage
1153 will be available, but it will not be available, in my view,
1154 at a price that most middle class American families will be
1155 able to afford. Those mortgages that Alex will cite that are
1156 available at that price tend to be for very, very high
1157 quality borrows with very high down payments. Most Americans
1158 do not have those terms and conditions.

1159 Mr. Pollock. Congressman, there are private fixed rate
1160 mortgages that have 30 year terms. There has not been in
1161 this country a middle class private 30 year mortgage
1162 securitization market for prime mortgages. Now, this is a
1163 puzzle, which we will solve readily, but the puzzle is, it is
1164 the most logical market that should have developed as a
1165 secondary market prime 30 year middle class mortgages. Why
1166 do we not have it? Because the government, in the form of
1167 Fannie Mae and Freddie Mac, crowded out the private market.
1168 And there are big pools of money in this country and all over
1169 the world who are long-term investors who are looking for
1170 what we call long duration securities, duration and they buy
1171 long term corporates, they buy long term governments, they
1172 buy long term infrastructure bonds, they buy long term
1173 municipal bonds, and they will buy the long term mortgages as
1174 well.

1175 Mr. Garrett. Thank you. The gentleman from New Jersey.

1176 Mr. Pascrell. I want to thank the gentleman from New
1177 Jersey, chair?

1178 Mr. Campbell, unfortunately, we, many of us on this
1179 side, not all of us, agree with your analysis, so I hope it
1180 does not doom whatever you are going to work at. We get the
1181 idea. We understand.

1182 Ms. Rosen Wartell, you said on Page 8 of your testimony
1183 the Treasury discount rates are used for Credit Reform and an

1184 approximation of a private sector equivalent discount rate is
1185 used for the fair value reporting, and you discuss that on
1186 page 5 in your remarks. Regardless of whether they are
1187 discounted by Treasury rates or a private market premium, the
1188 cost estimates will still be grounded on the same market
1189 forecast. Biasing the estimates high will not change the
1190 economic reality in which FHA has to operate. It will,
1191 however, overstate the cost of operating the FHA program, so
1192 as to encourage misguided opposition and drive legislation to
1193 constrain its growth. But whatever the process, you say, it
1194 is imperative that Congress apply the same budget rules that
1195 FHA loan guarantees as it does to all other federal credit
1196 programs. Am I stating your position correctly? So I do
1197 believe in what Mr. Campbell has stated as an analysis of the
1198 program. I think your analysis is right-on.

1199 I would like to know, Ms. Rosen Wartell, what would this
1200 piecemeal approach, which I am reluctant to embrace, and
1201 apparently, you are too. We have heard what it would do to
1202 the 30-year mortgage; you have been pretty specific about
1203 that. What would it do to the following three things:
1204 consumer protection, first-time home buyers, and multi-family
1205 units. Give me one or two sentences on each.

1206 Ms. Wartell. And to be clear, this is not about
1207 scoring, this is about unwinding the GSEs in a piecemeal
1208 fashion.

1209 First of all, I think one of the things the GSEs have
1210 done is they have provide standard terms and decisions for
1211 most of the market until we had the private markets take
1212 their place. Those standardizations help make it far easier
1213 for consumers to shop and compare. They could not do that
1214 during the private label subprime boom because everything was
1215 so confusing. That has hurts consumers, to first-time
1216 homeownership.

1217 Down payment is the single greatest barrier to first-
1218 time home buyers. It is very hard for people to save,
1219 particularly with stagnant wages over the last decade, and
1220 the availability of low down payment lending to well-
1221 qualified borrowers will be made more difficult in the world
1222 that has been described.

1223 Mr. Pascrell. Excuse me, what exactly would be made
1224 more difficult?

1225 Ms. Wartell. If we have only private investor loans at
1226 a price affordable to home buyers, low down payment lending,
1227 lending that requires five percent down payment for borrows
1228 who are otherwise well qualified, who have good credit, will
1229 be far more difficult to get, the prices would be higher. I
1230 think the availability would be diminished. For
1231 multifamily, it is very important to remember that the GSEs
1232 during the crisis also provided an enormous amount of
1233 liquidity for the rental market. For demographic reasons, we

1234 are going to see a huge increase in demand for rental housing
1235 over the next 20 years, and we have had a complete shut down
1236 in the supply for a significant period of time. One of the
1237 reasons families with three kids bought homes was because
1238 there was not decent rental housing that they would afford
1239 and so they stretched themselves to become homeowners.

1240 Without a mechanism for liquidity for long-term finance for
1241 rental housing, we will also see increasing pressure on rents
1242 and difficulty in homeownership.

1243 Mr. Pascrell. Okay, thank you, so much. Mr. Pollock,
1244 how would you expand consumer protection in your protocol?

1245 Mr. Pollock. Thanks Congressman. First of all, let me
1246 say, I believe the greatest obstacle to first-time home
1247 buyers is inflated house prices. And inflated house prices
1248 reflected among other things, all the government subsidies
1249 flowing into housing so we are doing a disfavor to first-time
1250 home buyers by subsidizing house prices; so one way to
1251 protect them would be to not do that.

1252 Secondly, I have discussed for years a theme, which the
1253 Nasant Consumer Financial Protection Bureau has picked up,
1254 which is simplified, clear, straight-forward mortgage
1255 disclosure, which I do think would be a major improvement.
1256 You certainly do not need a new government agency, which is
1257 free of the discipline of appropriations to get that, but to
1258 get that simplified disclosure; I think is something that we

1259 | could all agree on. It turns out to be hard to do to make
1260 | things clear and simple, but it can be done.

1261 | Mr. Pascrell. Thank you for your contribution. Thank
1262 | you, Mr. Chairman.

1263 | Mr. Garrett. And I thank the gentleman from New Jersey.
1264 | Gentleman from Indiana.

1265 | Mr. Young. Dr. Lucas, I believe it was Ms. Wartell who
1266 | spoke earlier of the incongruity of using one sort of
1267 | accounting analysis for one particular government program and
1268 | then a different sort of accounting analysis for a different
1269 | government programs. Why in your mind is it appropriate to
1270 | use a fair value analysis for the housing market and using a
1271 | unique accounting method just for this sector in terms of how
1272 | government keeps its books?

1273 | Ms. Lucas. Okay. I did not mean to imply that it is
1274 | appropriate to use a unique accounting treatment for any
1275 | sector, and I believe that we want to move towards an
1276 | accounting treatment for all credit obligations that give
1277 | Congress the best picture of what their true cost is. The
1278 | way that we got to fair value where the GSEs really started,
1279 | I think with the treatment of TARP, where our fair value was
1280 | required, because it was possible that TARP would have
1281 | appeared to make money for the government, which did not seem
1282 | like, perhaps the best way to account for it.

1283 | So for the GSEs, there was a number of considerations,

1284 many of which are legal, many of which I do not want to go
1285 into detail on because I do not think I am the best qualified
1286 to describe it. But basically, the GSEs were difficult.
1287 They did not fit into any natural bucket. The budget has two
1288 choices, basically, cash and Credit Reform. Cash did not
1289 seem appropriate for the reasons I discussed in my testimony.
1290 It does not give a sense of the obligations going forward and
1291 so forth. The Credit Reform Act was also problematic. There
1292 were some contradictions between the GSE's charter acts and
1293 the Credit Reform Act that did not quite reconcile. But
1294 beyond all that, I think that that fair value treatment does
1295 give the most comprehensive picture of what the costs are,
1296 and that ultimately was why we settled on that for the GSEs.

1297 Mr. Pollock. Chairman, could I just add a footnote
1298 there? It is my view that there is a big difference between
1299 the housing finance activities of the government and these
1300 other things, in that the housing finance activities are so
1301 much bigger. So in a day when the total agency debt was 15
1302 percent of the Treasury market, you probably did not care
1303 that much. But when it is as big as or bigger than the whole
1304 outstanding stock of direct government debt, you care a lot.
1305 And I think it gives us good reason to focus on them
1306 independently as opposed to a lot of many smaller things.

1307 Mr. Young. It would seem logical and consistent that,
1308 frankly, in other sectors, in other areas of government-

1309 backed finance, we would also try and incorporate market
1310 risk, right? I mean, that is a counter to the argument that
1311 I frequently hear, which is that we have an inconsistency
1312 here. Perhaps we do. Maybe all the more reason for its
1313 embracing a fairer value sort of method of accounting for
1314 other areas. But I know that broadens the conversation here.

1315 Mr. Pollock, under the current cash accounting method,
1316 the FHA uses, government makes a profit. That is correct,
1317 sir, right, according to our books?

1318 Mr. Pollock. Well, actually, what FHA does under Credit
1319 Reform is to estimate its future losses, which is a kind of
1320 an accrual, and have to book those. Whether you call it a
1321 profit or not is a little tricky because we do not charge the
1322 FHA in the accounting for their operating expenses. Those
1323 are separately appropriated and separately budgeted. So all
1324 these numbers we have been talking about, unlike with a
1325 normal company, or a normal insurance company, we do not
1326 count the cost of actually operating the programs, as the CBO
1327 correctly points out. So one of the things I would like to
1328 see as a supplementary FHA account would be a set of GAP
1329 books that actually measures the profit and loss of the
1330 insurance business of the FHA the same way we would measure
1331 any other insurance company.

1332 Mr. Young. It seems curious to me, could not the
1333 government actually improve its balance sheet if we mandated

1334 that the United States government had to insure every loan in
1335 the mortgage marketplace, right?

1336 Mr. Pollock. Well, that is the reductio ad absurdum, if
1337 I could use the reduction to absurdity of the argument that,
1338 of course, we make profits and the more we guarantee, the
1339 more profits we make. And of course, the more we do that,
1340 the less market discipline, the less efficient is our
1341 resource allocation, and the bigger the ultimate collapses
1342 tend to be.

1343 Mr. Young. Thank you. And for the record, I was not
1344 suggesting that we do that.

1345 Mr. Garrett. The gentleman from California.

1346 Mr. Honda. Thank you, Mr. Chairman. I want to thank
1347 the chair and ranking member for convening this panel and for
1348 the panelist being here. It is my hope that our community
1349 can use hearings like this to engage in a serious discussion
1350 about the housing market. We have seen too many debates on
1351 serious issues hijacked by the special interest agendas.

1352 For example, in this committee, a budget was reported to
1353 claim to tackle the deficit and did, but really represents an
1354 agenda to privatize Medicare and block Medicaid in order to
1355 pay for more spending tax on charity for the top two percent
1356 of our earners. This is unacceptable.

1357 We are facing serious economic issues in this country
1358 that Congress must address. The eyes of the nation, and

1359 indeed of the world, are upon us. Today we have two critical
1360 questions to address: First, republicans have single mantra
1361 regardless of the issues, deregulate, deregulate, deregulate,
1362 the market will police itself. Will completely deregulating
1363 the housing market prevent future crisis? I think everyone,
1364 Democrats, Republicans, understands that certainty is a key
1365 ingredient for a high-growth economy. So my colleagues
1366 across the table would like to wind down Fannie Mae and
1367 Freddie Mac. However, given the increasing income inequality
1368 in our country, and I will say that again, given the
1369 increasing income and equality in our country, when the
1370 median income for 90 percent of families is around \$30,000,
1371 given these factors, under the Republican proposal, how will
1372 the bottom 90 percent buy homes in the absence of Fannie Mae
1373 and Freddie Mac, and will they be able to obtain a 30-year
1374 mortgage at reasonable rates? I may like to start with Ms.
1375 Lucas and then Mr. Pollock and then end with Wartell.

1376 Ms. Lucas. Okay.

1377 Mr. Honda. You have a minute each.

1378 Ms. Lucas. Okay. Well CBO really has not done an
1379 analysis of what the affect would be of reducing the
1380 subsidies to Fannie Mae and Freddie Mac. It is clear that if
1381 they were less subsidized, the cost of borrowing would go up
1382 to some extent. There has been some estimates that range
1383 from just a few bases points to over a percent. Whether that

1384 is a good or a bad thing, I think depends on the
1385 perspectives, and I am going to let my colleagues on the
1386 panel give those perspectives.

1387 Mr. Pollock. Congressman, in my judgment, these median
1388 income families will be able to buy houses and with mortgages
1389 in a market system with market prices. You mentioned
1390 regulation. I would like to point out that one of the
1391 reasons why house prices are falling right now and why the
1392 housing market is so soggy is the natural regulatory
1393 overreaction in the wake of the bust, which has had the
1394 effect of make mortgage credit much more difficult to get
1395 because the lenders are terrified with their increased legal
1396 and regulatory risks of even making a loan. So I am sure we
1397 have all heard endless anecdotes about people with good
1398 credit who are put through the most outrageous process even
1399 to get a loan. And when the credit is tied up in this way,
1400 it makes it harder for anybody to buy a house. We see this
1401 cycle after cycle, that in the wake of the bust comes a
1402 regulatory overreaction of clamping down excessively which
1403 makes recovery from the bust more difficult.

1404 A second reason that I would like to point out why we
1405 have continuing serious problems is exactly the 30-year fixed
1406 rate mortgage. The 30-year fixed rate mortgage is an
1407 instrument, which if housing prices are inflating, works very
1408 well. If housing prices are deflating, it is a terrible

1409 instrument. It locks people into high mortgage payments
1410 which they cannot get out of. And when they do not have the
1411 equity to refinance, they are trapped in the mortgage, so we
1412 have endless programs of trying to modify and change the
1413 rates on the mortgages to reflect the current market, which
1414 do not work very well. So we do need to understand these
1415 underlying causes of our current problems. Thank you,
1416 Congressman.

1417 Mr. Honda. Okay, Mr. Chair I would like to have Ms.
1418 Wartell.

1419 Ms. Wartell. For the medium income family that you
1420 describe, the availability of long-term finance allows them
1421 to set their housing prices. If they were subject to only
1422 affordable adjustable rate mortgages, they would recognize
1423 that as interest rates fluctuate, their housing costs could
1424 suddenly grow dramatically. The transaction cost for a
1425 family to move their home because their housing just got more
1426 expensive is far more difficult than it is for investors to
1427 adjust their portfolios in different interest rate
1428 environments. So it is the availability of the long-term
1429 finance that I think is so important to the median income
1430 family.

1431 Under Mr. Campbell's bill and my own proposal, the cost
1432 of the subsidy the GSEs got would be priced in the future,
1433 which means housing costs will go up a little bit. And

1434 everybody thinks that is appropriate. We should not have a
1435 hidden cost to the taxpayers. But what is important is the
1436 consistent availability of credit to allow people to make
1437 investments in homes.

1438 Mr. Honda. Thank you.

1439 Mr. Garrett. Gentleman, yield back. Gentleman from
1440 Indiana.

1441 Mr. Rokia. Yes. Thank you, Mr. Chairman. I appreciate
1442 the witnesses coming today. I have enjoyed listening and
1443 have one, maybe two questions, if I can get them in.

1444 First, to Mr. Pollock. Earlier this year, Dr. Carmen
1445 Reinhart, you may be familiar with her work, testified in
1446 front of this committee. She has done extensive work on debt
1447 burden, specifically in countries or models that have 90
1448 percent debt to GDP ratios, and what the negative impact on
1449 economic growth is. One thing she talked about was that not
1450 only does public borrowing rise precipitously ahead of a
1451 sovereign debt crisis, but that the governments involved when
1452 this happens, are often found to have, quote-unquote "hidden
1453 debts." Mr. Pollock, from your testimony, you would say that
1454 the U.S. has hidden debts, right?

1455 Mr. Pollock. That is correct Congressman.

1456 Mr. Rokia. Okay. What is the impact of GSE and other
1457 agency debt, so not just GSE, on your fiscal solvency? All
1458 right, I am getting a little way from Fannie and Freddie

1459 here, as our debt held by the public approaches the high
1460 levels that Reinhart discusses in her analysis?

1461 Mr. Pollock. I should say that Carmen and her husband
1462 are good friends of mine and we share many approaches to
1463 understanding financial cycles. When any borrower is running
1464 up his debt, it is very tempting to try to put the debt in an
1465 off-balance sheet way, that we observed again and again in
1466 private markets, and it is also observed in government
1467 markets exactly as you suggest. So the curious thing about
1468 the explosion of agency debt over the last four decades is
1469 precisely this creation of a debt that really was not hidden,
1470 I mean, we knew it was there, but it was hidden in terms of
1471 the official way we talk about the debt. Among the results,
1472 being much more risk to the taxpayers, a higher cost to
1473 financing the Treasury. And I reiterate my recommendation
1474 that we out to require the Treasury to provide an annual
1475 report to the Congress on the extent to which agency debt has
1476 made Treasury debt for expensive or has affected Treasury
1477 debt, and on the overall credit worthiness of the government.
1478 And I reiterate my representation that we ought, in statute,
1479 explicitly to make the Treasury responsible for managing the
1480 overall credit worthiness of the United States, and that
1481 means they have to manage the debt of these mixed ownership
1482 government corporations, like, Fannie Mae and Freddie Mac.
1483 Or, we just have to recognize the reality.

1484 Mr. Rokia. Thank you, Mr. Pollock. And I said this was
1485 a question to Mr. Pollock, but I was wondering now if CBO
1486 wants to comment on the same set of questions?

1487 Ms. Lucas. CBO has published various reports that talk
1488 about different measures of the debt, and certainly the
1489 public debt is the public debt. But these other obligations
1490 affect the fiscal situation of the United States.

1491 I think it is important to think about the sum of the
1492 two, as Dr. Pollock has. I think it is also important,
1493 though, to recognize that not all debt is the same. So the
1494 debt of the GSEs is backed by the mortgages that are making
1495 payments on that debt. So it is not quite the same thing as
1496 debt which is just backed by tax revenues from the citizens.
1497 So it certainly matters, but it has to be a little bit
1498 careful.

1499 Mr. Pollock. Just like the SIVs of Citibank.

1500 Mr. Rokia. Say that again, please?

1501 Mr. Pollock. Just like this term SIV, SIV stands for
1502 Structured Investment Vehicle.

1503 Mr. Rokia. Oh, thank you.

1504 Mr. Pollock. Just like the SIVs of Citibank, I said.

1505 Mr. Rokia. Right, thank you.

1506 Mr. Pollock. I was having some fun with my good friend
1507 and colleague.

1508 Mr. Rokia. I was going to ask you if you had a reply to

1509 that. A serious one.

1510 Mr. Pollock. Well, no, I agree we have to look at the
1511 whole picture just as any entity looking at its finances has
1512 liabilities of different kinds. But you have to tote up the
1513 total liabilities and figure out and control their effect on
1514 your credit worthiness.

1515 Mr. Rokia. Okay. Thank you, very much, Mr. Pollock.
1516 And then, Ms. Wartell, not to leave you out. And if you want
1517 to quickly comment on that you can. But I have interest in
1518 this rent versus buying.

1519 Mr. Garrett. Would the gentleman yield?

1520 Mr. Rokia. Sure.

1521 Mr. Garrett. Ms. Lucas, you said it is all the debt is
1522 backed by mortgages?

1523 Ms. Lucas. Well, I was just noting that the debts that
1524 the GSEs have issued was issued in order to purchase
1525 mortgages.

1526 Mr. Garrett. But not their entire book of all their
1527 debt is backed by mortgages, correct?

1528 Ms. Lucas. At the time when they issued the debt, they
1529 are issuing it to purchase a mortgage. Some of the mortgages
1530 have since fallen in value. And so there is a gap between
1531 the value of those mortgage assets and the liabilities of
1532 their debt. And that is gap is what is reflected in those
1533 costs of the business that they already have. I did not mean

1534 to say those were not real costs, only that when you have an
1535 asset as well as a liability, the existence of the asset can
1536 change your view of the liability and what it does to the
1537 stability of the financial situation of the country.

1538 Mr. Garrett. Yield back.

1539 Mr. Rokia. Thank you, Mr. Chairman. Just real quick
1540 with Ms. Wartell. I am intrigued by the concept that we are
1541 starting to realize now that maybe not everyone should be, or
1542 has to be, a homeowner in order to realize an American dream.
1543 Maybe the American dream evolves and changes. Do you think
1544 the history of pushing people to buy homes has distorted
1545 markets and that perhaps not everyone should own a home?

1546 Ms. Wartell. I think there is widespread consensus that
1547 federal housing policy has been imbalanced, that we need to
1548 get the balance right, that we need to make sure that there
1549 are appropriate housing choices for everyone at their stage
1550 of life and with their family conditions. That means we need
1551 to ensure there is credit availability to finance rental
1552 housing and that that are good rental housing choices.

1553 Mr. Rokia. Thank you.

1554 Ms. Wartell. Absolutely.

1555 Mr. Rokia. Okay. Thank you, ma'am.

1556 Mr. Garrett. And I thank you. And the lady is
1557 recognized as soon as the light comes on.

1558 Ms. Kaptur. Thank you, Mr. Chairman. I want to thank

1559 | our witnesses very much, and our committee for at least
1560 | providing us the opportunity to talk with one another across
1561 | party lines.

1562 | My two main questions are, and I am going to make a
1563 | statement after the question so you can think about the
1564 | questions, six banks in our nation now control two-thirds of
1565 | our banking system. How do we restore real competition for
1566 | mortgage credit? And number two, how do we restore prudent
1567 | mortgage lending and origination that recapitalizes local and
1568 | regional community financial institutions, not distant
1569 | speculative lenders? Some, as you have heard this morning
1570 | want to blame Fannie Mae and Freddie Mac for the financial
1571 | meltdown. And I would like to put their role in perspective
1572 | as I see it. They were doing fine until deregulation of
1573 | private financial markets occurred during the 1990s and what
1574 | we have experienced now in this past decade is the government
1575 | has become the dumpster for the mistakes of the private
1576 | sector and the cost are enormous.

1577 | High-risk behavior in America's housing market began
1578 | during the early 1990s when financial deregulation pushed by
1579 | some here in Congress, allowed the private financial sector
1580 | to turn formally prudent mortgage loans into bonds and then
1581 | securitize them into the international market in a manner
1582 | that bore no relationship to true value nor the local real
1583 | estate market. I would like to place in the record an

1584 article from this week's New York Times, the "Good Banker,"
1585 by Joe Lucera. There are many good bankers left out there.
1586 They need to come before our committee and help us figure out
1587 a better future for this country.

1588 I remember in the early 1990s when the largest
1589 commercial banks, and later Wall Street's speculative
1590 investment houses came up here and applauded the demise of
1591 the staid thrift industry and its conservative mortgage
1592 lending practices as the big Wall Street banks hungrily
1593 sought after a globalized market, and after the housing
1594 market, that they had not been into as a new national profit
1595 center. I recall when the sign outside the door of the
1596 former Banking and Housing and Urban Affairs Committee was
1597 taken down and that committee renamed the financial services
1598 committee. That signaled a new era of abandonment of strict
1599 practices in mortgage loan origination and standards of
1600 prudent lending that had regulated private sector mortgage
1601 behavior for most of the 20th Century, following The Great
1602 Depression.

1603 In fact, during the 1990s, the securities jurisdiction
1604 of the energy and commerce committee was merged under that
1605 Financial Services Committee as Congress passed, without my
1606 support, the Leach-Bliley Act. And when the Glass-Steagall
1607 Act that it separated banking and speculations since 1933 was
1608 wiped off the books in 1990 under that Leach-Bliley Act, the

1609 speculators were unleashed full bore. I have a bill, H.R.
1610 1489 that would restore important Glass-Steagall provisions.
1611 Fannie Mae and Freddie Mac were not the quarter backs in
1612 this game of market manipulation, Wall Street was. But
1613 Fannie and Freddie were very important wide receivers in this
1614 high-stakes big bank hyperventilation of the mortgage market.
1615 The private sector big banks and speculative houses soon
1616 discovered that home mortgages were pretty sleepily
1617 instruments with a 30 year pay-back time horizon that did not
1618 yield the quick seven-year pay back of commercial loans or
1619 speculative prospects. So the big banks and their minions
1620 and the origination servicing and rating industries figured
1621 out how to inflate their returns. I would like to place on
1622 the record a few pages from the back published in 1996 by
1623 former chairman and CEO of Fannie Mae, James Johnson,
1624 entitled Showing America a New Way Home. In it, he clearly
1625 described what the private sector was up too: transforming
1626 the way America financed home buying, the mortgage system,
1627 from an industry that is almost exclusively dependent on
1628 depositors to one that is investor-based. He lauds the fact
1629 that capital to finance homeownership will be virtually
1630 unlimited, I am quoting, "unlike the former savings and
1631 loans, and that international capital markets will now assume
1632 the risk, and our superbly well-equipped to evaluate
1633 performance as they invest in securities backed by

1634 mortgages." Fannie Mae and Freddie Mac were wide receivers
1635 in this transformation, but the quarterbacks sat on Wall
1636 Street and on the Board of Federal Reserve.

1637 Looking back, it is hard to understand how he could have
1638 such unguarded faith in an untested system of the deregulated
1639 global private financial marketplace for housing finance.

1640 But that is what happened. And Fannie Mae and Freddie Mac
1641 then adopted high-risk practices too, becoming key agents to
1642 move this mortgage paper into international tranches.

1643 For our nation to dig itself out of the worst housing
1644 depression since the Great Depression, we must go back and
1645 unwind what happened and restore prudent lending standards
1646 again. I have a bill, the Fannie Mae and Freddie Mac
1647 Investigative Commission Act. It is a straight-forward piece
1648 of legislation that creates an independent commission to
1649 investigate and analyze what policies practices and board
1650 decisions on risk management that were made at Fannie Mae and
1651 Freddie Mac that led to the enterprises financial instability
1652 and the subsequent conservatorship of the two entities. This
1653 commission would build on the work of the Financial Crisis
1654 Inquiry Commission as a basis for, again, disciplining the
1655 financial practices that led our nation to such a precipice.

1656 I have many, many documents to enter into the
1657 record and Mr. Chairman, I will wait for the second round for
1658 them to address the two questions I have asked about

1659 restoring competition in our banking system. Again, and
1660 recapitalizing local markets that are capital-starved at this
1661 moment.

1662 Mr. Garrett. And the gentle lady yields back and as the
1663 gentle lady indicates as long as our panel's available, we
1664 are going to do, at the request of some of the members, a
1665 second round. And we should probably put the caveat to
1666 members that are here too, since these members have been
1667 sitting here through all this.

1668 I will yield at first to the gentleman from California.

1669 Mr. Campbell. Thank you, Mr. Chairman. Mr. Pollock,
1670 well, we have to have a little discussion about some of the
1671 things that obviously, that you and I disagree about.

1672 In your comments and responses to the gentleman from
1673 Indiana, I believe I heard you advocate for lower housing
1674 prices, correct?

1675 Mr. Pollock. Congressman, first of all, let me say I
1676 really look forward to a discussion when we get a chance in
1677 person to go over some of these things. I know you are very
1678 knowledgeable on these topics and I would look forward to
1679 that a lot.

1680 Lower housing prices are obviously good for some people,
1681 mainly the people who are buying houses, especially the first
1682 time home buyers. They are bad for people who bought the
1683 house previously at a higher price. They are like the price

1684 of anything. When it goes up it is good for the people who
1685 are long, and when it goes down, it is good for the people
1686 who are short.

1687 Mr. Campbell. Yes, but I believe I heard you say that
1688 you thought they were too high and that they were
1689 artificially propped up and that this was hurting new home
1690 buyers and that we out to let them fall.

1691 Mr. Pollock. What I was trying to point out was that in
1692 the housing bubble, we, without question, artificially
1693 inflated house prices to a great extent.

1694 Mr. Campbell. Okay, how about now?

1695 Mr. Pollock. And I think they are probably now in my
1696 own forecast, they are coming across a long and rocky bottom,
1697 where house prices will be falling in real terms but moving
1698 in an irregular flat line in nominal terms.

1699 Mr. Campbell. Okay, that is what you forecast. But you
1700 think it would be good if they dropped some more?

1701 Mr. Pollock. The specific point I make is that the
1702 gentleman asked about what is an obstacle to homeownership
1703 for first-time home buyers, and I said high house prices,
1704 inflated house prices are such an obstacle. There are other
1705 obstacles, of course.

1706 Mr. Campbell. You know, we out to switch places because
1707 your very good at not answering the question that supposed to
1708 be our job. But I heard what you said before to the

1709 gentleman from Indiana. Now I think maybe I get it. Because
1710 if you believe that a fallen home prices is okay, then having
1711 no government support for the system, which will trigger
1712 that, and that is okay. But the recession, or near
1713 depression, that we had in 2008 was triggered by 28 percent
1714 drop in home prices. I do not want to do that again. I do
1715 not want to see that again. The home market is one-seventh
1716 of the U.S. economy and it is already holding back this
1717 recovery and we are not going to get any kind of recovery if
1718 we do not have a robust housing market, and removing that
1719 support and triggering another significant drop is just going
1720 to move us into recession, which in terms of the Budget
1721 Committee that we are talking means less revenue and it means
1722 that all these Fannie and Freddie debts, which none of us are
1723 happy about but we got them, I mean the taxpayer has them,
1724 and further declines in home prices, I think there is no
1725 dispute about that is going to cost taxpayers a lot more lost
1726 money on Fannie and Freddie portfolios that we already have.
1727 You like to comment on that?

1728 Mr. Pollock. Yes, sir, I would love to Congressman.
1729 Thank you very much.

1730 First of all the trigger, of course, for the fallen
1731 house prices was the 90 percent inflation in house prices,
1732 which made the subsequent fall absolutely inevitable. The
1733 fall was about 30 percent of the peak, which is about 60

1734 percent of the base.

1735 Mr. Campbell. Okay, Mr. Pollock, you always want to go
1736 back and talk about that. I want to talk about where we are
1737 now and where we might go now.

1738 Mr. Campbell. And if I am wrong on this, say I am
1739 wrong, but your concept of what you want to do going forward
1740 will result in a drop in housing prices, and you are okay
1741 with that. Is that correct?

1742 Mr. Pollock. I think that is not correct. My view is I
1743 think it would be correct if our proposal were to happen in
1744 five minutes. But since it is a five year transition, I
1745 think it is not correct.

1746 Mr. Campbell. What if the five year transition is not
1747 correct?

1748 Mr. Pollock. The very point of a five year transition
1749 is to leave the financing, which is now in place, with the
1750 support of the government and the taxpayers to get us through
1751 the transition out of the bust, which is unfortunately
1752 necessary because of the bubble.

1753 Mr. Campbell. Okay, well, Mr. Pollock, I just in my
1754 final 22 seconds, you know, my conversations with the people
1755 who would lend the money, I know you seem to think that there
1756 be 30 year fixed rate mortgages without government support.
1757 But, you know, we do not have to speculate. That exists.
1758 There is the non-conforming market, the jumbo market out

1759 there right now, and as Ms. Wartell indicated, you can get a
1760 jumbo loan at a 30-rate fix with, like, 50 percent down. And
1761 if that is the place we are going and that is what it looks
1762 like and that is where your proposals would lead us, that is
1763 going to make the last housing drop look small. And that is
1764 why we cannot afford to have that happen. I yield back.

1765 Thank you, Mr. Chairman.

1766 Mr. Garrett. Ms. Kaptur.

1767 Ms. Kaptur. Thank you, Mr. Chairman. I am very
1768 interested in your comments on my statement. That has how I
1769 view the world. Two questions: six banks in our country now
1770 control two-thirds of the system. What do we do to restore
1771 real competition for mortgage credit, just taking that piece
1772 of the credit system? And secondly, how do we restore
1773 prudent mortgage lending and origination that recapitalizes
1774 local and regional community financial institutions, not just
1775 in speculative lenders? Yes, Ms. Wartell?

1776 Ms. Wartell. If I may, thank you, Ms. Kaptur. I think
1777 that having a system of housing finance in the future that
1778 ensures access to the secondary market for community-based
1779 financial institutions is one of the goals of the kind of
1780 proposal that cap has and could well be achieved under
1781 representative Campbell and Peters legislation with some
1782 minor adjustments.

1783 It is a great concern to me that we have such

1784 concentration and a very small number of lenders. For
1785 origination of so much of our mortgage market these days.

1786 Ms. Kaptur. Will the gentle lady yield just for one
1787 statement? And also a group of individuals and institutions
1788 that have no respect for the local real estate market. When
1789 they end up owning these homes and holding these homes, they
1790 do not take care of them. Plumbing is ripped out. What is
1791 going on across this country is a disaster.

1792 Ms. Wartell. In a fully privatized world, where access
1793 to the secondary market where the lender's ability to sell,
1794 the larger financial institutions will have a far greater
1795 ability to access the secondary market as many of them
1796 develop their own private label security origination schemes
1797 during the last bubble.

1798 My concern is that there is a mechanism to ensure that
1799 small banks and community-based institutions like CDFIs and
1800 others have access to the secondary market. Our proposal
1801 includes a requirement that those who insure mortgages and
1802 package them for securitization should not be originators of
1803 those mortgages except to the extent that it is in the form
1804 of a co-op of originators, so that we can ensure that a wide
1805 array of financial institutions have that access. That will,
1806 I think, in part address some of your concerns that
1807 community-based lenders can effectively compete against these
1808 large institutions.

1809 Ms. Kaptur. May I ask, you assume securitization is
1810 fundamental to the housing system of the future?

1811 Ms. Wartell. Yes, I do. I think if you were to take
1812 the size of the housing market today and imagine putting that
1813 on balance sheet of our current financial institutions, it
1814 would dwarf their capacity to lend and it would collapse
1815 access to capital for other parts of our community.

1816 Ms. Kaptur. But how do we strength local institutions
1817 as opposed to these very irresponsible distant institutions
1818 in that scheme? I am not sure I support securitization as
1819 the only option for the future.

1820 Ms. Wartell. I do not support it as the only option. I
1821 think we need to go back to a world in which we have
1822 securitization and balance sheet lending as we did in the
1823 past. Some of that securitization needs to be like FHA
1824 lending for targeted borrowers and some can be private with
1825 private capital risk, but access to the secondary market
1826 through liquidity backstop and some of it needs to be fully
1827 private. But what we need to do is have appropriate
1828 regulation to ensure that lenders throughout our economy,
1829 large and small, can access those markets.

1830 Ms. Kaptur. Thank you. Mr. Pollock, you have been
1831 waiting to say something.

1832 Mr. Pollock. Congresswoman, I have to say, I enjoyed
1833 your comments so much because it makes me think of one of the

1834 | great proofs that economics is not a science, and that is
1835 | that whatever happens, we can have mutual inconsistent
1836 | interpretations of the events and neither side can prove its
1837 | story. And by the way, Congressman Campbell, I really look
1838 | forward to some further discussions. I know we will find
1839 | something we agree on.

1840 | Mr. Campbell. And I go too. I failed to mention that,
1841 | but I look forward to further discussions as well.

1842 | Mr. Pollock. I have until the course of my career
1843 | worked for big banks.

1844 | Ms. Kaptur. I noticed that.

1845 | Mr. Pollock. And I ran a thrift. So I have some
1846 | experience with that.

1847 | Ms. Kaptur. Yes, you were on Federal Home Loan Bank
1848 | Board.

1849 | Mr. Pollock. And a federal home loan bank. The
1850 | thrifts, of course, were extremely heavily regulated and,
1851 | nonetheless, collapsed. When I was with the Federal Home
1852 | Loan Bank of Chicago, we made the observation that you could
1853 | find a regularity in the mortgage market, and that was that
1854 | the mortgages originated by small banks and thrifts had
1855 | consistently higher credit quality than those originated by
1856 | all other originators. And we set out to give them a better
1857 | way to finance these mortgages because we used so say to
1858 | them, and what do you think the credit quality of your

1859 mortgages is? And they would say, "Excellent." And we would
1860 say what do you think your charge-off on your customers, your
1861 local mortgages? And they would say, one bases point a year,
1862 or something. So we said, well, in that case, why did you
1863 want to pay 25 bases points to Fannie Mae and Freddie Mac to
1864 divest the credit of your own customer? That does not make
1865 sense. And they would say, "Yeah, I never thought about it,
1866 but you are right." They war basically being overcharged for
1867 the transfer of the credit risk consistently for decades by
1868 Fannie and Freddie.

1869 So what I would like to see is a way for small banks to
1870 be more robust competitors in the credit sector of the market
1871 where they are demonstrably extremely competent actors, where
1872 they could retain the credit risk, be paid for retaining the
1873 credit risk, but have a way to finance the interest rate
1874 risk. We actually have designed program like that, which I
1875 think much more could be made of if we set about it rightly
1876 because we have a set of actors in our 6,000 or 7,000 smaller
1877 banks that make mortgage loans and whose local credit talent,
1878 we need to take much more advantage of.

1879 Ms. Kaptur. I am so glad you came today. We probably
1880 do not agree on many things but I want to thank the Chairman
1881 because I think this is very valuable. You know, members of
1882 Congress do not talk about this very much. The whole housing
1883 sector and it is terrible role in bringing our economy down

1884 after the rising gas prices triggered the whole mess and the
1885 rising oil per barrel back in 2008. But it is really sad
1886 that this institution has not met its obligation to the
1887 American people when you look at what has happened over the
1888 last three or four years and the hemorrhage that is going on
1889 across this country. So I would just encourage the Chairman
1890 to bring them back with a brown bag lunch and let's talk
1891 about their experience. Because somehow these discussions
1892 are not occurring in the Senate, they are not happening in
1893 the Financial Services Committee, maybe this Budget Committee
1894 could do the country a favor. We need to take the best
1895 talent we have, take the bills that are being proposed and
1896 actually try to do something on a bipartisan basis to move
1897 forward. Now, I am very concerned about the future and about
1898 our credit system, certainly for mortgages and about the
1899 hemorrhage in this housing market that is devaluing these
1900 assets and destroying these assets as we sit here today. So
1901 I would just ask the Chairman to think forward and, you know,
1902 I would be willing to work with you and our chairman, Mr. Van
1903 Hollen in that effort.

1904 Mr. Garrett. And I thank you. And I know you have been
1905 very interested in a leader on this issue and just one differ
1906 is that, yes, we have actually been taking up these issues in
1907 the Financial Services, at least in the Capital Markets
1908 Committee, as some of these members have been here on that.

1909 But I look forward to the idea of coming again and exploring
1910 them. Gentleman from Indiana.

1911 Mr. Rokia. Thank you, Mr. Chairman. Just picking up a
1912 little bit on the question I asked Ms. Wartell about the
1913 American dream, and this came out in of the exchange you had
1914 with Representative Campbell, Mr. Pollock, the idea that our
1915 economy somehow revolves or orbits around the idea of housing
1916 starts and homeownership, and we can discuss the definition
1917 of the American dream and if it should stay the same or if it
1918 should evolve or if politicians of both parties have forced
1919 the American dream by distorting the free market system
1920 instead of allowing Americans to earn the American dream.

1921 But can each of you point to any economic and empirical data,
1922 not cultural or political rhetoric, again, economic or
1923 empirical evidence of why the economy should be based on
1924 homeownership or home starts or home building, or anything
1925 like that, I receive a good deal of support from the Home
1926 Builder Associations, so I am sure I am going to be in
1927 trouble for this, but we have to be honest as Ms. Kaptur
1928 says, and if we are going to ask these questions, figure out
1929 why it is that it has to be this way to the economy to center
1930 itself around home building and homeownership. Ms. Lucas?

1931 Ms. Lucas. Okay. Well, from an economist perspective,
1932 it does not have to be centered around it, it is an important
1933 part of the economy.

1934 Mr. Rokia. Why?

1935 Ms. Lucas. Because people want and need good places to
1936 live. So I am a little perplexed by the question. There
1937 needs to be homes.

1938 Mr. Rokia. I am talking about homeownership.

1939 Ms. Lucas. There is a role for rental housing and there
1940 is a role for homeownership, and there are other countries
1941 where rental housing plays a significantly larger role and
1942 people seem to get good housing services through the rental
1943 markets there. So it is true that your economy has sort of
1944 moved in the direction of heavily favoring homeownership and
1945 we could be organized in different way, but where we are
1946 right now, is that it is a large faction.

1947 Mr. Rokia. Okay, thank you. Same question.

1948 Mr. Pollock. Congressman, if you look around the world
1949 and homeownership rates vary a lot among countries, among
1950 developed countries. The U.S. is sort of in the middle of
1951 the pack in terms of the percent of households who are
1952 homeowners who are neither the highest nor the lowest. An
1953 interesting country is Switzerland, a very rich, pleasant
1954 country, which has very low homeownership, perhaps in
1955 consistent with your hypothesis here. It also has a central
1956 bank whose shares are publicly traded or the citizens can buy
1957 shares in the central bank, an interesting concept by the
1958 way. My view would be that obviously shelter is a very big

1959 and very important sector and that people ought to exercise
1960 their preferences to own or rent as they like and as they are
1961 able, and many people will like to own and will be able to
1962 own. Others will like to rent and that that should be a
1963 market outcome left to the voluntary exchange of the
1964 citizens.

1965 Mr. Rokia. I note your term voluntary.

1966 Ms. Wartell. I largely agree with Alex and since that
1967 does not happen that often it is worth noting. But I would
1968 note that in our society, we have created a system that uses
1969 housing as a principal form of savings for American families.
1970 And people essentially pay down their mortgages over time and
1971 they receive significant tax advantages for doing so. So we
1972 are, in a sense, encouraging that savings and that wealth
1973 accumulation and that wealth accumulation allows families to
1974 both invest in small businesses and educations of their
1975 children, as well as provide for their own secure retirement
1976 when they are no longer earning. We could make a policy
1977 decision not to encourage savings in that form and to do that
1978 differently, but those are very fundamental changes in the
1979 way our tax code operates and our housing system has been
1980 built.

1981 Unfortunately, we have created that set of incentives
1982 but we have only allowed some to participate in this. And so
1983 we have enormous disparities in wealth in our society,

1984 especially on our racial grounds but on a wide array of
1985 grounds, including geography, and so that some people are
1986 getting the benefits of those subsidies and that
1987 encouragement of homeownership and others are not. Unless
1988 and until we are prepared to say that we do not want to
1989 encourage homeownership, then it seems to be important that
1990 we ensure access to homeownership as a means of accumulating
1991 wealth and to give access to the opportunities to grow
1992 businesses, to educate children, and to have a secure
1993 retirement.

1994 Mr. Rokia. Thank you, Mr. Chairman. Very educational.
1995 Yield back. Thank you witnesses.

1996 Mr. Garrett. Gentleman yields back. Gentle lady from
1997 Florida.

1998 Ms. Wasserman Schultz. Thank you, Mr. Chairman. My
1999 question is for Ms. Wartell. Would you agree that one way
2000 federal government can assist in stabilizing the housing
2001 market is by helping to prevent avoidable foreclosures?

2002 Ms. Wartell. Absolutely.

2003 Ms. Wasserman Schultz. I am from the state of Florida
2004 and, you know, right now we have many homeowners who are
2005 locked into high interest rate loans and they do not have the
2006 ability to refinance, they lost too much equity, many of them
2007 are upside down. Four and a half million borrowers with
2008 outstanding mortgage loans in Florida are in that situation;

2009 2.1 million owe more than the value of their home; that is 47
2010 percent of the population in Florida. Nearly 20 percent of
2011 underwater mortgages in the United States involve Florida
2012 properties. So allowing homeowners to refinance and lock in
2013 historically low rates would help a lot of people be able to
2014 stay in their homes. Our colleague, Dennis Cardoza from
2015 California, has introduced legislation, and I do not know if
2016 Mr. Chairman, that has been spoken about already. But, he
2017 has introduced legislation called "The Home Act," the Housing
2018 Opportunity and Mortgage Equity Act: And that would require
2019 Fannie Mae and Freddie to allow homeowners to refinance those
2020 mortgages. So rather than pull the rug out from under the
2021 housing market, is there not a better solution, like this
2022 one, for stabilizing home prices?

2023 Ms. Wartell. I think finding ways to avoid avoidable
2024 foreclosures has got to be an enormous priority in efforts to
2025 stabilize the market. I am not familiar with that
2026 legislation, so I would rather not comment on it now without
2027 looking. But I would say that there are a couple of
2028 different strategies that are useful in that. One thing we
2029 have written about in the past is mediation, which requires
2030 lenders before they foreclose to sit down with the borrowers
2031 and consider seriously, with an advocate on their side before
2032 they foreclose. Nothing forces them to do a modification but
2033 gives them another bite at the apple. There have been models

2034 in a number of states that have been very successful in
2035 showing that lenders actually get higher recoveries through
2036 those programs. I think taking a look at what has happened
2037 to credit scores because of the foreclosure crisis, to help
2038 people become eligible for refinances, of the kind you have
2039 mentioned, is another piece. And I think I have been
2040 encouraging the administration and others to bring together
2041 the credit rating agencies and the lenders to work on that.
2042 I think in the servicing standards, we have to establish
2043 national servicing standards and lenders have to be
2044 encouraged to give a loan loss mitigation a more serious try
2045 before they move to foreclosure, and, essentially, they
2046 become worried about time.

2047 And I think that there are tricky issues with Fannie and
2048 Freddie in mandating them to refinance because it is not
2049 always the case that a refinance in that case will result in
2050 a higher recoveries. And the government in the current
2051 period has an obligation to mitigate their losses. But I
2052 think it is possible if you do that in the right
2053 circumstances, to encourage Fannie and Freddie to do
2054 refinancings or principal write-downs. It might actually
2055 increase recoveries.

2056 Ms. Wasserman Schultz. And you would agree that it is
2057 certainly better than what the Republicans have proposed
2058 which is to just get rid of all the foreclosure mitigation

2059 | programs and do nothing else and leave people twisting in the
2060 | wind?

2061 | Ms. Wartell. I understand the frustration because many
2062 | of these programs have not worked as nearly as well as we
2063 | would have liked. And I think we do not understand something
2064 | about the behavioral models of the financial institutions as
2065 | to why what seems to be economically rational have not been
2066 | steps that they have chosen to take, but I think that
2067 | approach, which is to throw the baby out with the bath water,
2068 | if you will, is only to, sort of, finding the bottom faster
2069 | in very painful ways.

2070 | Ms. Wasserman Schultz. But what disturbs me is that the
2071 | only thing that our Republican colleagues under their
2072 | leadership has proposed is, what are colleague, Mr.
2073 | Hanserling has said, that is that best foreclosure mitigation
2074 | program is a job. And that is certainly a let them eat-cake
2075 | approach and one that is not going to help solve the problem
2076 | over the long term, would you agree?

2077 | Ms. Wartell. I would. I think that voiding avoidable
2078 | foreclosures is not only in the best interest of maintaining
2079 | the larger economy, it is also in the lender's best interest
2080 | and we have to find a way to see where those interests align.

2081 | Ms. Wasserman Schultz. Thank you, very much. I yield
2082 | back.

2083 | Mr. Garrett. The gentle lady yields back. Yield to the

2084 | gentle lady for introduction.

2085 | Ms. Kaptur. I think the gentlemen. I just want to
2086 | encourage the Chairman and the Ranking Member to keep focus
2087 | on deep probes about the future of the U.S. housing finance
2088 | system is essential to our system of capital formation. And
2089 | I just wanted to put on the record the book, the "Mystery of
2090 | Capital," by Hernando Desoto, where he talks about the
2091 | importance of our property valuation system. And housing is
2092 | so tied to that now, as essential to our form of capital
2093 | accumulation and savings in this country; we need to be
2094 | talking at that level in this Congress about where we are
2095 | headed with this market. And so I thank the Chairman for
2096 | this hearing today and look forward to working with him and
2097 | Mr. Van Hollen in the future to do a better job for the
2098 | American people.

2099 | Mr. Garrett. And I thank the lady for that. And I will
2100 | yield myself the remaining five minutes of this hearing to
2101 | just run down a couple of questions. So we heard from at the
2102 | very outset from Ms. Lucas with regard to the necessity or
2103 | the encouragement for it to go into consistency and a more
2104 | transparent and a fair value rating as far as accounting. We
2105 | heard from Ms. Wartell to say that as far as for all the
2106 | debts has already incurred we should not go back and change
2107 | it for what is on the books already and use that system,
2108 | correct? And basically going forward, though, I also thought

2109 I heard you say that you would not suggest that we go and
2110 adopt what the CBO is recommending with regard to changing
2111 the evaluation or the accounting methodology for the
2112 entities; is that correct?

2113 Ms. Wartell. As to the GOCs I think, in their current
2114 form in conservatorship, that is correct.

2115 Mr. Garrett. And with the FHA?

2116 Ms. Wartell. With the FHA, I believe that they should
2117 be accounted for under Credit Reform, they need to improve
2118 their models, which I think they are working on, but I think
2119 the fair value accounting should certainly not be done only
2120 for FHA, and I think probably needs to be refined
2121 significantly before we are adopted government wide.

2122 Mr. Garrett. My understanding, though, is you would
2123 not, then, take into the risk factor that which CBO would be
2124 placing in their accounting, is that correct?

2125 Ms. Wartell. This method of pricing that risk factor is
2126 not one that I think is appropriate at this time.

2127 Mr. Garrett. Right. And that is where we disagree
2128 because I think most people would understand that you have
2129 various risk factors, both in the pricing of housing going
2130 forward over the next 30 years, you are nodding your head
2131 that that is a risk. And also, there certainly is interest
2132 rate risk, and the first, of course, is credit risk. Somehow
2133 or other that has to be taken and accounted for because

2134 system rehab right now, correct me, if not, shows actually
2135 that there is a profit over FHA, correct?

2136 Ms. Wartell. For FHA.

2137 Mr. Garrett. And I think the gentleman from Indiana
2138 made somewhat of a flippant sort of comment saying, well, if
2139 that is making a profit, then I guess we should insure the
2140 entire marketplace. Is there any reason why his flippant
2141 comment is not correct that we should not insure the entire
2142 market if we are making a profit there or expand it
2143 significantly?

2144 Ms. Wartell. Yes. And I think the reason is because of
2145 the wisdom of the policy makers in this committee and in this
2146 Congress who will not simply because it is a revenue source
2147 to make decisions that are bad for the housing market.

2148 Mr. Garrett. Okay. At the very beginning of our
2149 hearing today, Mr. Van Hollen started off by saying, "Well,
2150 no one wants to go back to a system that guarantees either
2151 explicitly or implicitly," and then he continued on. But
2152 after the last hour, I realized yes, there are. The
2153 gentleman to the right wants to do that, and the gentleman
2154 over to the left also want to do that. They do want to go
2155 back to a system that has, at least at some level, in their
2156 proposals, at least some level where the government will
2157 explicitly guarantee it. Well, Mr. Pollock, you said
2158 something that sparked an idea in my head. You said we have

2159 | already tried that to the extent to say that with the GSEs to
2160 | say that, well, there was private equity in there and it got
2161 | wiped out. Is that not really just on a different variation
2162 | of what these various proposals are here today: it will wipe
2163 | these things all out, but you still, at the end of the day,
2164 | the federal government, that means you and everybody in this
2165 | room, backs it up?

2166 | Mr. Pollock. Yes, I agree with that, Mr. Chairman.

2167 | Mr. Garrett. Okay. So there is any version that comes
2168 | out either side of the aisle, as well-intentioned as they
2169 | mean, where at the end of the day, that federal government
2170 | has to step in to provide the liquidity into the marketplace,
2171 | means that there is a guarantee by federal government. Ms.
2172 | Lucas, is that too simple of an understanding of that if
2173 | there is a guarantee at the end of the day?

2174 | Ms. Lucas. No. I think it is absolutely right. And I
2175 | think the challenge in the design of moving to a new system
2176 | is to make the need for that as unlikely as possible.

2177 | Mr. Garrett. And was that not also partly the design
2178 | for the GSEs that we have right now, the design was to make
2179 | it unlikely and not possible because that was the system we
2180 | already just went through, correct?

2181 | Ms. Lucas. That has right.

2182 | Mr. Garrett. All right.

2183 | Ms. Lucas. It was a system where they tried to put

2184 private capital there, but the requirements for the capital
2185 were quite thin.

2186 Mr. Garrett. Right. And another point, the gentleman
2187 from South Carolina made an interesting point with regard to
2188 what this is costing us, and he came up with a number of \$140
2189 billion a year in a sense that there is a cost to the fact
2190 that we have so much GSE debt out there, agency debt out
2191 there, this is impacting upon the price of treasuries. Mr.
2192 Pollock, you said that, correct?

2193 Mr. Pollock. That is right, Mr. Chairman.

2194 Mr. Garrett. Does anyone disagree with that assessment
2195 that the fact that we have so much agency debt out there that
2196 that effects in some way shape or form price of treasuries?
2197 No one disagrees?

2198 Ms. Wartell. I have not had a chance to look at the
2199 study Alex refers to so I would be happy to comment for the
2200 record.

2201 Mr. Garrett. If that is true, though, and the gentleman
2202 says that that is costing even \$100 billion, should not that
2203 be reflected somewhere in our accounting for federal
2204 government besides the price risking Ms. Lucas is talking
2205 about, should that not be reflected some place in our budget?

2206 Ms. Wartell. If that is the case, it is, because that
2207 is the price the Treasury is paying for the debt. So I think
2208 it is reflected in our budget.

2209 Mr. Garrett. So it is priced in the fact that it was
2210 costing us more money to borrow all the money that we are
2211 stuck having to borrower all the time, is what you are
2212 saying?

2213 Mr. Pollock. But we do not understand it was an effect
2214 of what we are doing with agency debt.

2215 Mr. Garrett. But you said it is built into the higher
2216 cost of borrowing.

2217 Ms. Wartell. I am not prepared at this point to comment
2218 on the study because I have not seen it. But Treasury pays
2219 the price the Treasury pays for a debt. It fluctuates based
2220 on a variety of factors consistently, and to what extent the
2221 size of the agency debt is a part of that, I cannot comment
2222 today.

2223 Mr. Garrett. And last point on this, and not to open up
2224 a whole thing, but as the gentle lady from California made
2225 the accusations that we do not care on the Republican side of
2226 the aisle, and that sort of thing about people twisting in
2227 the wind and I do not think anyone on our side wants that to
2228 occur.

2229 Ms. Wartell. Of course.

2230 Mr. Garrett. But is it not possible that we can try to
2231 get to the same end game? To try to make sure that there is
2232 sufficient housing in the country, to try to deal with the
2233 situation that the gentle lady is trying to deal with here,

2234 people in difficult situations that, instead of financing
2235 debt, which is what our system does right now, correct, we
2236 could finance equity and we could finance equity through a
2237 whole host of other programs and would still get to the same
2238 end game of trying to deal with the housing situation. Is
2239 that not an alternative to this situation?

2240 Ms. Wartell. I am not sure what you mean by financing
2241 equity. If you mean provide direct grants in the form of
2242 down payment assistance, you can, although the leverage there
2243 means that the additional amount of assistance is
2244 significantly more expensive for the taxpayers.

2245 Mr. Garrett. And it is all on the books as well.

2246 Ms. Wartell. I would argue that the goal of Credit
2247 Reform and all of our policies here is to put it on the
2248 books. And if I might, sir, the one difference between the
2249 past in any of the proposals in the future, is that the
2250 guarantee for the GSEs in the past was implicit, not explicit
2251 and they never paid for it. And what we are all proposing
2252 for any system in the future is that it be paid for so that
2253 that would be on the books.

2254 Mr. Garrett. And I think we will close to understand
2255 that someone is going to pay for it no matter what. You are
2256 right. But I do thank you very much, to the panel, and the
2257 gentle lady's comment with regard to further hearings on this
2258 or other discussions, formal or otherwise, I think would be a

2259 | great thing because they are to technical and it is so very
2260 | important. So, thank you for that. We will look forward to
2261 | doing that. Thanks to the panel.

2262 | The record, it will be open for the next 30 days and if
2263 | there are additional questions, they can submit it to the
2264 | panel. And to that end, I will take the profit of the chair
2265 | and to submit one question to Ms. Wartell right now to elicit
2266 | your comments on that last question with regard to the
2267 | studies. That would be fantastic. Thank you again to the
2268 | panel and to all the members who stayed with us. Thanks.
2269 | The meeting is adjourned.

2270 | [Whereupon, at 12:40 p.m., the Committee was adjourned.]